



**Australian Government**

# **SITHFAB011 Provide advice on beers, spirits and liqueurs**

**Release: 1**

# SITHFAB011 Provide advice on beers, spirits and liqueurs

## Modification History

Not applicable.

## Application

This unit describes the performance outcomes, skills and knowledge required to evaluate a range of local and imported beers, spirits and liqueurs; provide advice to customers on their selection; and continuously extend personal product knowledge.

The unit applies to hospitality, retail, breweries and wholesale organisations that sell beers, spirits and liqueurs.

It applies to personnel who operate independently or with limited guidance from others and who have substantial specialist knowledge of beers, spirits and liqueurs. This includes beverage sales consultants, bar specialists, sommeliers, and senior bar and food and beverage attendants.

The sale and service of alcohol is subject to the provisions of Responsible Service of Alcohol (RSA) law in each state and territory of Australia. Skills and knowledge for compliance with this law are covered by the prerequisite unit SITHFAB002 Provide responsible service of alcohol.

## Pre-requisite Unit

SITHFAB002 Provide responsible service of alcohol

## Competency Field

Food and Beverage

## Unit Sector

Hospitality

## Elements and Performance Criteria

### ELEMENTS

Elements describe the essential outcomes.

1. Evaluate beers, spirits and liqueurs.

### PERFORMANCE CRITERIA

Performance criteria describe the performance needed to demonstrate achievement of the element.

- 1.1. Identify and examine the characteristics of a range of both Australian and imported beers, spirits and liqueurs using sensory evaluation techniques.
- 1.2. Review other information about beers, spirits and liqueurs

- to complement sensory evaluation process.
- 1.3. Develop informed opinions about beers, spirits and liqueurs to support work as a beverage specialist.
2. Handle, store and monitor beers, spirits and liqueurs.
- 2.1. Store and cellar products according to particular requirements for different beers, spirits and liqueurs.
- 2.2. Monitor product quality and recognise impaired quality based on broad knowledge of beers, spirits and liqueurs.
- 2.3. Resolve issues with beverage quality through appropriate corrective action.
3. Advise customers on beers, spirits and liqueurs.
- 3.1. Provide accurate advice about Australian and imported beers, spirits and liqueurs to customers.
- 3.2. Discuss different styles and features of beers, spirits and liqueurs, taking account of customer level of knowledge.
- 3.3. Determine business considerations when providing advice and make adjustments accordingly.
- 3.4. Assist customers in selecting beverages according to taste, price preferences and other specific needs.
4. Extend and update knowledge of beers, spirits and liqueurs.
- 4.1. Conduct formal and informal research to access current, accurate and relevant information about beers, spirits and liqueurs.
- 4.2. Identify customer taste trends based on customer contact and workplace interactions.
- 4.3. Source information on current and emerging beverage service trends and customer preferences.
- 4.4. Provide informed input about beers, spirits and liqueurs to support organisational activities.

## Foundation Skills

Foundation skills essential to performance in this unit, but not explicit in the performance criteria are listed here, along with a brief context statement.

| SKILLS                        | DESCRIPTION                                                                                                                                                  |
|-------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Reading skills to:            | <ul style="list-style-type: none"><li>comprehend detailed product information, promotional material and reviews about beers, spirits and liqueurs.</li></ul> |
| Writing skills to:            | <ul style="list-style-type: none"><li>summarise notes, and record information in basic documents, information sheets and files.</li></ul>                    |
| Oral communication skills to: | <ul style="list-style-type: none"><li>discuss and debate different ideas and opinions about products.</li></ul>                                              |
| Learning skills to:           | <ul style="list-style-type: none"><li>review own knowledge of beers, spirits and liqueurs and</li></ul>                                                      |

- participate in activities that continuously update it.
- Planning and organising skills to:
  - schedule regular checks on the storage of beverage products.
- Self-management skills to:
  - take responsibility for sourcing and updating current and emerging product information.

## Unit Mapping Information

SITHFAB304 Provide advice on beers, spirits and liqueurs

## Links

Companion Volume implementation guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=68c40a93-e51d-4e0f-bc06-899dff092694>