



Australian Government

Assessment Requirements for SFISAD401 Buy seafood product

Release: 1

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Modification History

Release	Comments
Release 1	This version released with SFI Seafood Industry Training Package Version 1.0.

Performance Evidence

An individual demonstrating competency must satisfy all of the elements and performance criteria in this unit.

There must be evidence that the individual has identified and bought seafood product from at least one Australian supplier on at least one occasion, including:

- communicating effectively when dealing with suppliers
- buying seafood that meets the needs of the customer for species, specifications and time of delivery, as well as meeting food safety and other trading requirements, and at a price that is competitive for the business
- using effective negotiation to establish price
- completing workplace records on product details, supplier communication and transaction.

Knowledge Evidence

An individual must be able to demonstrate the knowledge required to perform the tasks outlined in the elements and performance criteria of this unit. This includes knowledge of:

- Australian seafood suppliers
- buying systems used by suppliers
- legislative requirements associated with purchasing, sales, storage and movement of seafood
- techniques used in business to:
 - establish and maintain networks
 - negotiate supply arrangements and seafood prices
 - maintain records of supplier communications and transactions
- market knowledge for the species, such as seasonal demand for species, prices and supply conditions
- product knowledge, including species recognition, quality, potential food safety hazards and specifications.

Assessment Conditions

Assessment of skills must take place under the following conditions:

- physical conditions:
 - skills must be demonstrated in a direct or auction seafood supply setting or an environment that accurately represents workplace conditions
- resources, equipment and materials:
 - industry member directories
 - product to be inspected and sold
 - product specifications
 - recording systems
- specifications:
 - customer's requirements
 - workplace procedures for buying seafood product from Australian suppliers, including advice on meeting food safety and quality assurance requirements
- relationships:
 - evidence of interactions with suppliers.

Assessors of this unit must satisfy the requirements for assessors in applicable vocational education and training legislation, frameworks and/or standards.

Links

Companion Volumes, including Implementation Guides, are available at VETNet: -
<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=e31d8c6b-1608-4d77-9f71-9ee749456273>