



Australian Government

PSPGEN150 Establish and maintain strategic networks

Release: 1

PSPGEN150 Establish and maintain strategic networks

Modification History

Supersedes and is equivalent to PSPGEN067 Establish and maintain strategic networks.

Application

This unit describes the performance outcomes, skills and knowledge required to establish, expand and use strategic networks.

This unit applies to those working in generalist and specialist roles within the public sector. Those undertaking this unit work independently, seeking advice as required. They perform complex tasks in familiar and unfamiliar contexts.

The skills in this unit must be applied in accordance with Commonwealth and State or Territory legislation, Australian standards and industry codes of practice.

No occupational licensing, certification or specific legislative requirements apply to this unit at the time of publication.

Pre-requisite Unit

Nil

Competency Field

General

Elements and Performance Criteria

ELEMENTS

Elements describe the essential outcomes

1. Identify features of required strategic networks.

PERFORMANCE CRITERIA

Performance criteria describe the performance needed to demonstrate achievement of the element.

- 1.1. Identify strategic value and likely outcomes of participating in networks.
- 1.2. Research and assess benefits of existing networks.
- 1.3. Identify key stakeholders and their needs, expectations and roles.

2. Identify and establish network links with key stakeholders.
 - 2.1. Identify existing network links between key stakeholders.
 - 2.2. Identify and initiate strategies to maintain or expand existing network links.
 - 2.3. Establish and use new network links between self and key internal and external stakeholders.
 - 2.4. Develop and maintain strong working relationships among network members.
3. Build strategic relationships.
 - 3.1. Establish effective communication channels to exchange strategic information for mutual benefit of network members.
 - 3.2. Interact and consult with key stakeholders to anticipate developments that may impact on the organisation and require a strategic approach to dealing with them.
 - 3.3. Identify and address misunderstandings and conflict situations.
 - 3.4. Seek and act upon opportunities to improve communication processes and achieve mutually beneficial outcomes.

Foundation Skills

Foundation skills essential to performance in this unit, but not explicit in the performance criteria are listed here, along with a brief context statement.

SKILLS	DESCRIPTION
Reading skills to:	interpret and apply organisational policies and procedures relating to networking conduct and protocols, including conflict of interest and reputational issues.
Oral communication skills to:	adapt personal communication style to build trust and positive working relationships with stakeholders with varying needs and interests.

Unit Mapping Information

Supersedes and is equivalent to PSPGEN067 Establish and maintain strategic networks.

Links

Companion Volume implementation guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=bebbece7-ff48-4d2c-8876-405679019623>

Assessment Requirements for PSPGEN150 Establish and maintain strategic networks

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Performance Evidence

Evidence of the ability to complete tasks outlined in elements and performance criteria of this unit in the context of the job role, and on at least one occasion:

- apply legislation, regulations and policies relating to the public sector environment
- use communication methods with diverse strategic networks, including:
 - consultation and liaison
 - negotiation
 - methods to build influence and reputation
 - transparency
- use formal and informal industry communication channels
- resolve conflict in a strategic networking context.

Knowledge Evidence

Demonstrated knowledge required to complete the tasks outlined in elements and performance criteria of this unit:

- legislation, regulations, policies, procedures and protocols relating to work in a public sector environment
- local, national and international public sector structures and protocols applicable to strategic networks
- industry and professional communication channels and networks
- principles of interpersonal, group and inter agency communication
- principles of conflict resolution in a strategic context.

Assessment Conditions

- Skills must be demonstrated in the workplace or in a simulated environment that reflects workplace conditions.

Assessment must ensure access to:

- legislation, regulation, policies, procedures and protocols relating to work in the public sector environment.

Assessors must satisfy the Standards for Registered Training Organisations' requirements for assessors.

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