



Australian Government

MTM80111 Graduate Diploma of Agribusiness

Release: 3

MTM80111 Vocational Graduate Diploma of Agribusiness

Modification History

Release	TP Version	Comments
3	MTM11v4	Updated equivalent imported unit <i>MSACMG706A Build relationships between teams in a manufacturing environment</i> to <i>MSS407006A Build relationships between teams in an operations environment</i>
2	MTM11v3	Updated equivalent imported Unit <i>MSACMG701A Prepare for and implement change</i> to <i>MSS407001A Prepare for and implement change</i> Updated equivalent imported Unit <i>MSACMG803A Develop models of future state manufacturing practice</i> to <i>MSS408003A Develop models of future state operations practice</i>
1	MTM11v1	Initial release

Description

This qualification provides a general vocational outcome in agribusiness. It reflects the role of individuals who apply substantial specialised knowledge and skills to the senior managerial and leadership role in an organisation or business area. In these roles they are required to generate and evaluate complex ideas, and to initiate, design and execute the major planning, research, design, operational, compliance and management functions within highly varied or specialised agribusiness contexts. Typically, they would have full responsibility and accountability for the personal output and work of others.

The agrifood industry strongly affirms that training and assessment leading to recognition of skills must be undertaken in a real or very closely simulated workplace environment and this qualification requires all units of competency to be delivered in this context.

Job roles

Occupational titles may include:

- general manager/chief executive officer
- senior manager
- export/marketing manager
- research and development manager
- processing systems plant manager
- compliance and systems manager.
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Pathways Information

Pathways into the qualification

Candidates may enter the qualification through a number of entry points which demonstrate their potential to undertake study at graduate level, including:

- an Advanced Diploma or Diploma qualification relevant to an agrifood industry
- relevant extensive vocational experience in middle management in an agrifood industry at a skill level commensurate with the AQF level VI attributes and criteria
- higher education qualification (e.g. Bachelor Degree), with relevant vocational experience in an agrifood industry.

This qualification is suited to Australian Apprenticeship pathways

Pathways from the qualification

After achieving this qualification, candidates may undertake:

- a post-graduate qualification.
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Licensing/Regulatory Information

Licensing, legislative, regulatory or certification considerations

Units of competency in this qualification do not require a licence or certification.

Entry Requirements

Not Applicable

Employability Skills Summary

EMPLOYABILITY SKILLS QUALIFICATION SUMMARY

Industry/enterprise requirements for this qualification include:

Employability Skill	Industry/enterprise requirements for this qualification include:
Communication	• modelling and leading open, collaborative and appropriate relationships and cultivating new partnerships • consulting with target groups and stakeholders using an extensive range of communication techniques • presenting and explaining ideas and information creatively to meet audience needs • using active listening and negotiating in a range of cross-cultural contexts • developing plain English written text which deals with complex issues and concepts
Teamwork	• providing strategic leadership during change and negotiation processes • generating, promoting and sustaining innovation and change within the organisation • cultivating collaborative and participative work relationships • building trust, confidence, respect and cooperation within and between teams
Problem solving	• assessing challenges and risks at a strategic level and developing appropriate responses • identifying, collecting, analysing and interpreting data using a variety of research and data collection methods • analysing business data using data analysis and decision-making techniques to produce information for the business • undertaking risk assessment, seeking feedback and planning improvement to business operations • working with teams with diverse emotional and multiple intelligences and thinking skills • systematically evaluating strategic inputs, processes and outputs of the business • developing strategies to respond to system, personnel and technological problems and opportunities
Initiative and enterprise	• conducting situational analysis • influencing and shaping strategic thinking and inspiring others through a shared vision • promoting innovation and entrepreneurial thinking, and exploring and identifying innovation activity and needs in the business context

EMPLOYABILITY SKILLS QUALIFICATION SUMMARY

	identifying emerging business opportunities
Planning and organising	- framing research strategies in consideration of available resources - initiating, designing and managing an applied research project - setting business targets and identifying resource requirements - establishing and monitoring information management systems, and business policies and procedures - developing and implementing business strategies - reviewing business performance
Self-management	- conducting research to develop capability and enhance learning - acting as a role model in the workplace - leading sustainable innovative practices - providing leadership in OH&S practice, ethical standards, legislative requirements and governance - reviewing own personal and professional competence against personal development objectives - supporting and using participative arrangements aimed at establishing trust
Learning	- promoting a culture of ongoing learning and development within the organisation - reflecting upon and evaluating personal leadership style, and personal and professional competence - identifying and applying multiple perspectives and interpretations, and appropriate protocols and language in culturally diverse contexts
Technology	- using a wide range of technologies (online or computer-based) - analysing and assessing the potential of new technology solutions to improve organisational outcomes - using technology to discover, access, store, manage and report on research - using basic desktop applications for business and project management - using recordkeeping and reporting systems

Packaging Rules**Packaging Rules**

Complete eight elective units made up of:

- three units from Group A (business leadership stream level VII)

- one unit from either Group A, not previously selected, or Group B (technical stream level VII), or from a relevant Vocational Graduate Certificate from this Training Package or any other Training Package or accredited course (the selected unit must not duplicate units already contained within the qualification)
- three units from Group C (business leadership stream level VIII)
- one unit from Group D (technical stream level VIII) or from any other group, or from a relevant Vocational Graduate Diploma from this Training Package or any other Training Package or accredited course (the selected unit must not duplicate units already contained within the qualification).

Qualification structure

Group A Elective Units: Business leadership stream (level VII)			
MTMBUS701A	Manage financial performance	BSBDES701A	Research and apply design theory
MTMBUS702A	Provide strategic leadership	MSS407001A	Prepare for and implement change
MTMBUS703A	Communicate and negotiate in a culturally diverse context	MSS407006A	Build relationships between teams in an operations environment
MTMBUS704A	Develop and enhance collaborative partnerships and relationships	NWP704A	Lead a project development
Group B Elective Units: Technical stream (level VII)			
MTMBUS705A	Develop and manage international business operations	MTMPSR606A	Assess and purchase livestock
MTMBUS706A	Commercialise research and technology product/idea	NWP706A	Review and evaluate water and wastewater sustainability objectives
BSBCOM601B	Research compliance requirements and issues	NWP707A	Analyse and review water treatment plant technology
Group C Elective Units: Business leadership stream (level VIII)			
MTMBUS803A	Analyse data for business decision making	BSBRES801A	Initiate and lead applied research
BSBINN801A	Lead innovative thinking and practice	MSA408003A	Develop models of future state operations practice
Group D Elective Units: Technical stream (level VIII)			

MTMBUS801A Manage change to organisational electronic technology systems	MTMBUS802A Undertake research project
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