



Australian Government

Assessment Requirements for MSS017023

Establish collaborative business arrangements

Release: 1

Assessment Requirements for MSS017023 Establish collaborative business arrangements

Modification History

Release 1. New unit.

Performance Evidence

There must be evidence the candidate has completed the tasks outlined in the elements and performance criteria of this unit, and demonstrated the ability to:

- identify at least 3 areas of opportunity for collaborative arrangements
- work with at least 3 external stakeholders to develop details of at least 2 options for collaboration
- confirm arrangements for and facilitate implementation of at least one collaboration.
-

Knowledge Evidence

There must be evidence the candidate has knowledge of:

- values, principles and practices to support sustainability and circularity
- circular business models and their potential for collaborative arrangements
- current and emerging collaborative arrangements that support sustainability, including at least 3 of the following:
 - ecosystem partnerships
 - Collective Impact Framework
 - Shared Value Initiative
 - precincts or hubs
 - supply chain focus
 - resource recovery focus
- techniques to facilitate communication and engagement with internal and external stakeholders
- types of structural, personal and cultural barriers that may affect communication and engagement
- techniques to address barriers and support communication and engagement
- communication styles, methods and media to suit a range of audiences
- influence, persuasion and negotiation techniques
- organisation's communication protocols and confidentiality requirements
- legislation, regulations and codes of practice relevant to sustainability and business governance
- approaches to quantifying and evaluating costs, benefits, impacts and risks in relation to sustainability, including direct, indirect and intangible factors

- areas of agreement typically required for collaborative business arrangements, including:
 - goals and/or expected benefits
 - share of financial contributions and benefits for each party and how calculated
 - methods of measuring or quantifying progress, success, impacts and non-financial factors
 - responsibilities for compliance and risk
 - ownership of intellectual property, products and outcomes
 - activities and deliverables
 - governance arrangement and roles and responsibilities of each party.
 -

Assessment Conditions

Skills must have been demonstrated in the workplace or in a simulated environment that reflects workplace conditions and contingencies. The following conditions must be met for this unit:

- use of suitable facilities, equipment and resources
- modelling of industry operating conditions.

Assessors must satisfy the NVR/AQTF mandatory competency requirements for assessors.

Links

Companion Volume Implementation Guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=5b04f318-804f-4dc0-9463-c3fb9a3fe998>