



Australian Government

Department of Education, Employment and Workplace Relations

LMT41207 Certificate IV in Certificate IV in Fashion and Textiles Merchandising

Revision Number: 2

LMT41207 Certificate IV in Fashion and Textiles Merchandising

Modification History

Release 2 - imported units updated to current versions, outcomes equivalent.
Reinstated text from Group D electives in packaging rules.

Description

Job roles/employment outcomes

The Certificate IV in Fashion and Textiles Merchandising covers occupations such as those in marketing and supply chain and account management roles within the fashion and textiles industries.

Application

This qualification is typically used to develop skill and knowledge in the application of specialised fashion and textiles merchandising skills within the TCF supply chain.

Pathways Information

Pathways into the qualification

Direct entry into this qualification requires completion of a total of twenty-five (25) units according to the rules described below.

Credit may be granted for units completed as part of TCF Certificates achieved where they are listed within this qualification, or for equivalent industry experience achieved.

Pathways from the qualification

Further training pathways from this qualification include LMT50607 Diploma of Fashion and Textiles Merchandising or other relevant qualifications.

Licensing/Regulatory Information

There are no specific licences that relate to this qualification. However, some units in this qualification may have licensing or regulatory requirements in some environments. Local regulations should be checked for details.

Entry Requirements

Not applicable.

Employability Skills Summary

EMPLOYABILITY SKILLS QUALIFICATION SUMMARY

Employability Skills Summary - Certificate IV in Fashion and Textiles Merchandising

The following table contains a summary of the Employability Skills as identified by the fashion and textiles merchandising industries for this qualification. This table should be interpreted in conjunction with the detailed requirements of each unit of competency packaged in this qualification. The outcomes described here are broad industry requirements that reflect skill requirements for this level.

Employability Skill	Industry/enterprise requirements for this qualification include:
Communication	- maintain effective networks with industry professionals, supply chain personnel and clients - investigate market supply systems and manage supply issues using information technologies - research consumer behaviour using information technologies - calculate cost estimates - interpret calculations and technological information - communicate technical processes - use a range of communication technologies and marketing tools to present and communicate information - complete documentation and maintain records
Teamwork	- network with clients, industry professionals and supply chain personnel - communicate with others in the team to maintain supply chains - provide information to others in the team to facilitate supply processes - gather feedback across supply chain - participate in sustainability improvements
Problem-solving	- undertake analysis of market supply systems - source materials and resources through the supply chain - calculate cost estimates for fashion and textile products - maintain effective supply chain relationships - identify and address supply chain issues - identify and act on environmental hazards
Initiative and enterprise	- develop continuous improvement of processes - analyse consumer behaviour to inform marketing

EMPLOYABILITY SKILLS QUALIFICATION SUMMARY	
	processes • identify opportunities for improvements in the supply chain • identify opportunities for improvement to environmental performance
Planning and organising	• undertake effective planning of own work to achieve desired outcomes within agreed time-frames • undertake ordering of resources and materials to ensure work flows are met • schedule meetings and correspondences with networks • monitor quality processes and analyse outcomes • determine and implement contingency plans to respond to incidents and problems
Self-management	• manage own work plans and priorities • manage client and industry relationships and networks • manage data flows and record keeping • monitor own work against industry standards • manage marketing process according to marketing principles • monitor use of resources
Learning	• assess own skill requirements and seek further development if required • develop or adjust own processes based on prior experience • maintain currency of skills and knowledge of industry trends and practices • learn about sustainability developments relating to work practice
Technology	• use information and communication technology efficiently to acquire, manage and share data and maintain communication networks

Packaging Rules

To be awarded the Certificate IV in Fashion and Textiles Merchandising, competency must be achieved in twenty-five (25) units of competency.

- Ten (10) core units of competency
- Fifteen (15) elective units of competency as specified below.

Note: Where prerequisite units apply, these have been noted, and must be considered in the total number of units.

CORE UNITS

Complete all ten (10) units from this list

Unit code	Unit title
BSBMKG402B	Analyse consumer behaviour for specific markets
LMTCL2003B	Identify fibres and fabrics
LMTFD4004B	Calculate cost estimates for fashion products
LMTFD4006B	Interact and network with fashion industry participants
LMTFD4017B	Source materials and resources for production of fashion design
LMTGN2009B	Operate computing technology in a Textiles, Clothing and Footwear workplace
LMTGN4018A	Apply textile clothing and footwear market supply systems
LMTGN4019A	Analyse textiles clothing and footwear merchandising and marketing principles
LMTTX2001B	Identify fibres, yarns and textile materials and their uses in textile production
MSAENV272B	Participate in environmentally sustainable work practices

ELECTIVE UNITS

Select fifteen (15) units as specified below.

- A minimum of five (5) units must be selected from Group A
- A minimum of six (6) units must be selected from Group B
- A maximum of four (4) units may be selected from Group C
- The remainder must be selected from Groups A and B.

GROUP A

Unit code	Unit title	Prerequisites
LMTCL3001B	Identify fabric performance and	LMTCL2003B

Unit code	Unit title	Prerequisites
	handling requirements	

Unit code	Unit title	Prerequisites
LMTCL3009B	Develop patterns from a block using basic patternmaking principles	
LMTDC2010A	Identify fabric and garment handling requirements	
LMTFD3004B	Draw a trade drawing for fashion design	
LMTFD4003B	Assist in preparation of preliminary design concepts	
LMTFD4005B	Communicate and sell design concepts	
LMTFD4012B	Develop product specifications for fashion design	LMTFD3004B
LMTFD4014B	Identify contemporary fashion influences and construction techniques	
LMTFD4018B	Use and apply sizing systems appropriate for fashion design	
LMTFD4020B	Use electronic fashion design tools	
LMTGN2001B	Follow defined OH&S policies and procedures	
LMTTD4006A	Source textile materials and resources	
LMTTD4007A	Analyse textile design influences	

Unit code	Unit title	Prerequisites
LMTTD4008A	Present and promote textile design concepts	
LMTTD4009A	Assist in the development of textile designs	
LMTTD4011A	Estimate costs for development of textile designs	
LMTTX3001B	Identify quality and types of textile fibres, yarns and fabrics	LMTTX2001B
LMTTX4001A	Interpret and apply textile calculations and specifications	
LMTTX4003A	Perform routine textile testing and analyse results	LMTTX4001A LMTTX4002A

GROUP B

Unit code	Unit title	Prerequisites
BSBCUS401B	Coordinate implementation of customer service strategies	
BSBCUS402B	Address customer needs	
BSBINT405B	Apply knowledge of import and export international conventions, laws and finance	
BSBINT408B	Prepare business advice on the taxes and duties for	

Unit code	Unit title	Prerequisites
	international trade transactions	

Unit code	Unit title	Prerequisites
BSBINT409B	Plan for international trade	
BSBMKG408A	Conduct market research	
BSBMKG413A	Promote products and services	
BSBMKG414A	Undertake marketing activities	
BSBMKG415A	Research international markets	
BSBMKG416A	Market goods and services internationally	
BSBPMG403A	Apply cost management techniques	
BSBPMG407A	Apply risk management techniques	
BSBPUR401B	Plan purchasing	
BSBPUR402B	Negotiate contracts	
BSBREL401A	Establish networks	
BSBREL402A	Build client relationships and business networks	
BSBREL403A	Implement international client relationship strategies	
BSBRISK401A	Identify risk and apply risk management processes	

Unit code	Unit title	Prerequisites
BSBWOR401A	Establish effective workplace relationships	
LMTFD4003B	Assist in preparation of preliminary design concepts	
LMTFD4005B	Communicate and sell design concepts	
LMTFD4012B	Develop product specifications for fashion design	LMTFD3004B
LMTFD4014B	Identify contemporary fashion influences and construction techniques	
LMTFD4018B	Use and apply sizing systems appropriate for fashion design	
LMTFD4020B	Use electronic fashion design tools	
LMTTD4006A	Source textile materials and resources	
LMTTD4007A	Analyse textile design influences	
LMTTD4008A	Present and promote textile design concepts	
LMTTD4009A	Assist in the development of textile designs	
LMTTD4011A	Estimate costs for development of textile designs	

Unit code	Unit title	Prerequisites
LMTTX4001A	Interpret and apply textile calculations and specifications	
LMTTX4003A	Perform routine textile testing and analyse results	LMTTX4001A LMTTX4002A
SIRXMER004A	Manage merchandise and store presentation	
SIRXPRO002A	Implement product recalls	

GROUP C

Unit code	Unit title	Prerequisites
BSBFLM312C	Contribute to team effectiveness	
BSBINT301B	Apply knowledge of the international trade environment to complete work	
BSBINT302B	Apply knowledge of legislation relevant to international trade to complete work	
BSBINT305B	Prepare business documents for the international trade of goods	
BSBINT306B	Apply knowledge of international finance and insurance to complete work requirements	
MSAENV472B	Implement and monitor	

Unit code	Unit title	Prerequisites
	environmentally sustainable work practices	
SIRXMER004A	Manage merchandise and store presentation	

Group D

Other Fashion and Textiles Merchandising units that are available at Certificates IV (maximum 4) or V (maximum 1)

Other TCF Training Package units that are available at Certificates III (maximum 1), IV (maximum 4) and V (maximum 1)

Units from other endorsed Training Packages and accredited courses at Certificates III (maximum 1), IV (maximum 4) and V (maximum 1)