



Australian Government

FWP30616 Certificate III in Timber Merchandising

Release 1

FWP30616 Certificate III in Timber Merchandising

Modification History

Release	Comments
Release 1	This qualification first released with FWP Forest and Wood Products Training Package Release 2.0. It is equivalent to FPI30611 Certificate III in Timber Merchandising (Release 4)

Qualification Description

This qualification is designed for job roles in the timber merchandising sector of the forest and forest products industry.

Job roles

This qualification has five employment pathways for typical operational environments of timber merchandising. These are:

- Customer Service / Sales Assistant (Retail or Wholesale)
- Customer Service Officer
- Sales and Merchandising Team Leader
- Sales and Merchandising Team Leader (Timber Products)
- Timber Advisor

Licensing, legislative, regulatory, or certification requirements may apply to units in this qualification in some states & territories at the time of publication and may differ according to jurisdiction.

Some imported units in the elective bank may be subject to licensing, legislative, regulatory, or certification requirements. These units must be implemented in line with the licensing requirements outlined in the unit's parent Training Package.

Entry Requirements

There are no entry requirements for this qualification.

Packaging Rules

To be awarded the FWP30616 Certificate III in Timber Merchandising, competency must be achieved in **thirteen (13)** units of competency.

five (5) core units of competency

eight (8) units of competency from the elective group, consisting of:

3 units from Group A

5 units from Group A and/or Group B, the total of which can include up to two units recommended for packaging at Certificate II, III or IV level from this or any other endorsed Training Package or state/territory accredited course.

Elective units must be relevant to work undertaken in the timber merchandising sector of the industry.

Field	Unit Code	Unit Title
Core	FWPCOR2201	Work effectively in the forest and forest products industry
	FWPCOR3201	Implement safety, health and environment policies and procedures
	FWPCOR3202	Conduct quality and product care procedures
	FWPCOT2241	Apply wood and timber product knowledge
	SIRXSLS303	Build relationships with customers
GROUP A ELECTIVE UNITS		
Field		
Collaboration and team work	BSBFLM303	Contribute to effective workplace relationships
	BSBFLM312	Contribute to team effectiveness
	BSBINN201	Contribute to workplace innovation
	BSBINM301	Organise workplace information
Sales	FWPCOR3204	Visually assess materials
	FWPCOT3204	Prepare and interpret sketches and drawings

	FWPCOT3218	Quote and interpret from manufactured timber product plans
	FWPCOT3251	Promote the carbon benefits of wood products
	FWPCOT3269	Provide specialised timber product solutions
	FWPTMM3203	Estimate and cost job
	SIRRRPK214	Recommend specialised products and services
	SIRWSLS301	Build sales relationships
	SIRXFIN201	Balance and secure point-of-sale terminal
	SIRXICT303	Operate retail information technology systems
	SIRXMER202	Plan, create and maintain displays
	SIRXMER303	Coordinate merchandise presentation
	SIRXMER406	Monitor in-store visual merchandising display
Warehousing & Dispatch	CPCCCA2011A	Handle carpentry materials
	FWPCOT2207	Dress boards and timber
	FWPCOT3250	Prepare timber to meet import/export compliance requirements
	SIRWINV302	Monitor inventory capacity to meet demand
	TLIA2012	Pick & process orders
	TLIA3015	Complete receipt/despatch documentation
	TLIA3016	Use inventory systems to organise stock control
	TLIA3018	Organise despatch operations
	TLIA3038	Control and order stock
	TLID1001	Shift materials safely using manual handling methods
	TLID3011	Conduct specialised forklift operations

	TLILIC2002	Licence to operate an order picking forklift truck
GROUP B	ELECTIVE UNITS	
Field		
Administration	BSBCUE305	Process credit applications
	BSBCUE306	Process complex accounts
	BSBFIA301	Maintain financial records
	CPPSEC1002A	Apply retail security procedures
	SIRXFIN003A	Produce financial reports
IT systems & applications	BSBCUE301	Use multiple information systems
	ICTICT308	Use advanced features of computer applications

Qualification Mapping Information

Code and title current version	Code and title previous version	Comments	Equivalence status
FWP30616 Certificate III in Timber Merchandising	FPI30611 Certificate III in Timber Merchandising (Release 4)	Updated to meet Standards for Training Packages	Equivalent qualification

Links

Companion Volume Implementation Guide -
<http://www.skillsimpact.com.au/forestry-and-timber/skills-standards-and-qualifications/>