



Australian Government

Assessment Requirements for CUAMGT413 Manage licensing and assignment of works

Release: 1

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Modification History

Release	Comments
Release 1	This version first released with CUA Creative Arts and Culture Training Package Version 5.0.

Performance Evidence

The candidate must demonstrate the ability to complete the tasks outlined in the elements, performance criteria and foundation skills of this unit, including evidence of the ability to:

- negotiate and finalise at least two contracts, at least one of which must be a licensing contract, and at least one an assignment of rights contract.

In the course of the above, the candidate must:

- identify market opportunities and promote listed work to potential clients
- maintain documentation and records for the licensing of music work.

Knowledge Evidence

The candidate must be able to demonstrate knowledge to complete the tasks outlined in the elements, performance criteria and foundation skills of this unit, including knowledge of:

- different types of works that may be licensed and how they might be used
- typical terms and conditions in licensing contracts and assignment of rights contracts
- rights and obligations of publishers and creators of works
- strategies for promoting listed works to clients
- licensing policy and royalty obligations
- workplace procedures for reporting on royalty receipts and payments, including those relating to:
 - formatting reports
 - recording receipt of royalty payments
- typical features of and terminology used in licensing and assignment of rights contracts.

Assessment Conditions

Skills in this unit must be demonstrated in a workplace or simulated environment where the conditions are typical of those in a working environment in this industry.

This includes access to:

- listed works that could be licensed or assigned
- copyright and licensing legislation required for demonstrating the performance evidence
- licensing documentation
- industry-standard technology required for the licensing or assignment of works
- interaction with others required to demonstrate performance evidence.

Assessors of this unit must satisfy the requirements for assessors in applicable vocational educational and training legislation, frameworks and/or standards.

Links

Companion Volume Implementation Guide is found on VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=1db201d9-4006-4430-839f-382ef6b803d5>