



Australian Government

CPPSS00073 Business broking

Release 1

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Modification History

Release 1 This skill set first released with CPP Property Services Training Package Release 8.0.

Description

This skill set describes the skills and knowledge required to appraise businesses for sale, and to establish and maintain vendor and buyer relationships in business broking.

Pathways Information

This skill set provides credit towards CPP41419 Certificate IV in Real Estate Practice.

Licensing/Regulatory Information

Not applicable.

Skill Set Requirements

- CPPREP4261 Appraise business for sale
- CPPREP4262 Establish vendor relationships in business broking
- CPPREP4263 Manage buyer relationships in business broking
- CPPREP4264 Manage the sales process in business broking

Target Group

This skill set is required by individuals who seek accreditation to perform these activities in accordance with industry accreditation schemes.

Suggested words for Statement of Attainment

These units of competency from the CPP Property Services Training Package meet the industry and regulatory requirements for an individual specialising in business broking.