



**Australian Government**

# **CPPREP4302 Prepare livestock for sale**

**Release: 1**

# CPPREP4302 Prepare livestock for sale

## Modification History

Release 1 This version first released with CPP Property Services Training Package Release 8.0.

Supersedes but is not equivalent to CPPDSM4077A Sell livestock by private sale.

Updated to the Standards for Training Packages.

## Application

This unit specifies the skills and knowledge required to prepare for the sale of livestock.

It includes preparing livestock for sale including establishing and confirming requirements and details for the National Livestock Identification System (NLIS), taking delivery of livestock and organising transportation of livestock including confirming requirements and details for the Livestock Production Assurance National Vendor Declaration (LPA NVD).

This unit applies to people working in or seeking to work in the real estate stock and station sector.

State or territory licensing requirements may apply to this unit.

## Pre-requisite Unit

Nil

## Unit Sector

Real estate

## Elements and Performance Criteria

Elements describe the essential outcomes.

Performance criteria describe the performance needed to demonstrate achievement of the element.

|   |                                                           |     |                                                                                                                                                               |
|---|-----------------------------------------------------------|-----|---------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1 | Arrange transport of livestock according to sales method. | 1.1 | Plan and document with client, transport arrangements and delivery schedule for movement of livestock.                                                        |
|   |                                                           | 1.2 | Identify, assess and manage risk associated with the transport, delivery, drafting and penning of livestock according to agency and legislative requirements. |
|   |                                                           | 1.3 | Confirm transport arrangements with carrier according to                                                                                                      |

delivery schedule.

|   |                                             |     |                                                                                                                    |
|---|---------------------------------------------|-----|--------------------------------------------------------------------------------------------------------------------|
| 2 | Prepare livestock for sale.                 | 2.1 | Organise adequate staff to take delivery of livestock.                                                             |
|   |                                             | 2.2 | Record delivery details of livestock in line with site requirements.                                               |
|   |                                             | 2.3 | Arrange receival penning to ensure availability for delivery.                                                      |
|   |                                             | 2.4 | Prepare pre-sales catalogues according to requirements of sale, LPA NVD and NLIS.                                  |
| 3 | Organise drafting and penning of livestock. | 3.1 | Arrange supplementary branding as required.                                                                        |
|   |                                             | 3.2 | Coordinate drafting and, as required, weighing of livestock prior to final penning according to sale requirements. |
|   |                                             | 3.3 | Coordinate placement of livestock in final allocated pens according to sale requirements.                          |
|   |                                             | 3.4 | Display information about livestock as required by agency and saleyard.                                            |
|   |                                             | 3.5 | Record details of livestock in sales register according to sale requirements.                                      |

## Foundation Skills

This section describes the language, literacy, numeracy and employment skills essential to performance in this unit but not explicit in the performance criteria:

- reading skills and analytical skills to interpret source documents, including the NLIS and the LPA NVD
- technology skills to access information via the internet, databases, business records management systems (particularly for the NLIS)
- numeracy skills to draft and weigh livestock as required.

## Unit Mapping Information

No equivalent unit.

Supersedes but is not equivalent to CPPDSM4077A Sell livestock by private sale.

## Links

Companion volumes to this training package are available at the VETNet website -  
<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=6f3f9672-30e8-4835-b348-205dfcf13d9b>

# Assessment Requirements for CPPREP4302 Prepare livestock for sale

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## Performance Evidence

To demonstrate competency in this unit, a person must document and implement a plan to prepare livestock for sale on two different occasions using two of the methods below:

- private treaty
- auction
- sale yards
- on farm.

In doing this, the person must meet the performance criteria for this unit.

## Knowledge Evidence

To be competent in this unit, a person must demonstrate knowledge of:

- livestock:
  - breed, age, sex, condition, classes, weights, pregnancy status
- livestock selling methods:
  - private treaty
  - auction
  - sale yards
  - on farm
  - sale price and conditions:
    - price per head
    - price per kilo dress weight
    - price per kilo live weight
  - sale to abattoir
  - live export
  - feedlots
- livestock transportation

- livestock welfare
- assessment of livestock
- quarantine
- curfews
- prescribed documentation in the state or territory of operation including National Livestock Identification System (NLIS), Livestock Production Assurance National Vendor Declaration (LPA NVD)
- legislation and regulations in the state or territory of operation
- livestock inspection requirements
- procedures for identifying and verifying ownership of livestock
- pre- and post-saleyard procedures
- role of the agent in preparing livestock for sale
- risks and risk management strategies associated with preparing livestock for sale
- ethical practices associated with preparing livestock for sale
- required forms and documentation to prepare livestock for sale
- agency livestock records and processes to update details
- communication strategies for responding to client complaints.

## Assessment Conditions

Assessors must satisfy the requirements for assessors listed in the Standards for Registered Training Organisations.

Assessment must be conducted in the workplace or in a simulated workplace environment.

Assessors are responsible for ensuring that the person demonstrating competency has access to:

- livestock records and databases
- sources of information about livestock condition and ownership
- sources of information about NLIS, LPA NVD and transport options for livestock
- procedures and forms/documents for sale of livestock
- details of at least two lots of livestock for sale by two different methods of sale including catalogue requirements and penning requirements.

## Links

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