



Australian Government

CHCSOH022 Develop social housing enterprise opportunities

Release: 1

CHCSOH022 Develop social housing enterprise opportunities

Modification History

Release 1. CHCSOH022 Develop social housing enterprise opportunities supersedes and is equivalent to CHCSOH011 Develop social housing enterprise opportunities.

Application

This unit describes the performance outcomes, skills and knowledge required to investigate, evaluate and implement new business opportunities for social housing providers.

This unit applies to individuals who work in a social housing context. They are typically senior workers working autonomously within broad guidelines.

The skills in this unit must be applied in accordance with Commonwealth and State/Territory legislation, Australian standards and industry codes of practice.

No occupational licensing, certification or specific legislative requirements apply to this unit at the time of publication.

Pre-requisite Unit

Nil

Competency Field

Social Housing

Unit Sector

Community Services

Elements and Performance Criteria

ELEMENTS

Elements describe the essential outcomes

1. Identify resources for new business.
2. Undertake risk management analysis for new business

PERFORMANCE CRITERIA

Performance criteria describe the performance needed to demonstrate achievement of the element.

- 1.1. Investigate and identify new business opportunities.
- 1.2. Undertake feasibility study to determine viability of new business.
- 1.3. Assess practicability of business opportunity in line with risks, returns sought and resources available.
- 2.1. Identify risks associated with new business.
- 2.2. Analyse and evaluate risks and their potential impacts on

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| opportunities. | the business. |
| | 2.3. Identify ways to control or eliminate risks and maximise outcomes. |
| | 2.4. Involve stakeholders in risk management. |
| 3. Develop strategies for business operations. | 3.1. Identify, assess and calculate financial costs and resource requirements and prepare budget. |
| | 3.2. Determine business timeframe. |
| | 3.3. Develop structures to oversee new business. |
| | 3.4. Establish, monitor and review organisational policies and procedures to manage the use of staff, equipment and other physical assets on a regular basis. |
| 4. Implement new business strategies. | 4.1. Communicate new business strategies to stakeholders. |
| | 4.2. Communicate roles and responsibilities of parties. |
| | 4.3. Implement new business structures and strategies in line with statutory guidelines, and legal and taxation requirements. |
| | 4.4. Maintain records to ensure organisational and statutory requirements are met. |
| | 4.5. Develop and sign contracts to formalise business arrangements and relationships. |
| | 4.6. Establish regular feedback mechanisms. |
| 5. Evaluate new business opportunities. | 5.1. Gather and use evaluation information for business revision, ongoing development and implementation. |
| | 5.2. Ensure that evaluation strategy and related techniques devised to collect and analyse data meet the needs of decision-makers, funding organisations, business partners and other stakeholders. |

Foundation Skills

Foundation skills essential to performance are explicit in the performance criteria of this unit of competency.

Unit Mapping Information

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Links

Companion Volume implementation guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=5e0c25cc-3d9d-4b43-80d3-bd22cc4f1e53>

Assessment Requirements for CHCSOH022 Develop social housing enterprise opportunities

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Performance Evidence

Evidence of the ability to complete tasks outlined in elements and performance criteria of this unit in the context of the job role, and:

- conduct one feasibility study and one risk assessment for one new business project
- initiate, implement and evaluate one new business project for a social housing provider.

Knowledge Evidence

Demonstrated knowledge required to complete the tasks outlined in elements and performance criteria of this unit:

- Commonwealth and State or Territory legislation, regulations and organisational policies and procedures applicable to developing social housing enterprise opportunities
- industry standards applicable to developing social housing enterprise opportunities
- basic taxation requirements
- budgeting and financial management techniques:
 - conducting a feasibility study
 - preparing and revising a budget
 - sources of funding and how to locate opportunities
- principles of project management:
 - change management processes
 - risk management
 - protocols for writing funding submissions.

Assessment Conditions

Skills must be demonstrated in the workplace or in a simulated environment that reflects workplace conditions.

Assessment must ensure:

- access to suitable facilities, equipment and resources that reflect real working conditions and model industry operating conditions and contingencies
- access to organisational policies and procedures
- opportunities for engagement with clients and multiple agencies.

Assessors must satisfy the Standards for Registered Training Organisations' requirements for assessors.

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