



Australian Government

CHCSOH011 Develop social housing enterprise opportunities

Release: 1

CHCSOH011 Develop social housing enterprise opportunities

Modification History

Release	Comments
Release 1	This version was released in <i>CHC Community Services Training Package release 2.0</i> and meets the requirements of the 2012 Standards for Training Packages. Significant changes to performance criteria New evidence requirements for assessment including volume and frequency requirements Significant changes to knowledge evidence

Application

This unit describes the skills and knowledge required to investigate, negotiate and implement new business opportunities for social housing providers.

This unit applies to work in a social housing context, typically carried out by senior workers working autonomously within broad guidelines.

The skills in this unit must be applied in accordance with Commonwealth and State/Territory legislation, Australian /New Zealand standards and industry codes of practice.

Elements and Performance Criteria

ELEMENT

PERFORMANCE CRITERIA

Elements define the essential outcomes

Performance criteria describe the performance needed to demonstrate achievement of the element.

1. Identify resources for new business

- 1.1 Investigate and identify business opportunities
- 1.2 Undertake feasibility study to determine likely business viability
- 1.3 Assess practicability of business opportunity in line with risks, returns sought and resources available

2. Undertake a risk management analysis for new business opportunities

- 2.1 Assess risks associated with new business and take steps to maximise outcomes
- 2.2 Involve stakeholders in risk management

ELEMENT**PERFORMANCE CRITERIA**

3. Develop business ideas and options	3.1 Identify, assess and calculate financial costs and resource requirements and prepare budget 3.2 Develop business timeframe 3.3 Implement appropriate structures to oversee new business as relevant 3.4 Establish, monitor and review policies and procedures to manage the use of staff, equipment and other physical assets, on a regular basis
4. Implement new business strategies	4.1 Communicate new business strategies to relevant stakeholders 4.2 Clearly communicate roles and responsibilities of all parties 4.3 Implement the new business in line with all relevant guidelines, legal and taxation requirements 4.4 Maintain and keep required records to ensure organisation and statutory requirements are met 4.5 Develop and sign contracts where appropriate 4.6 Establish regular feedback mechanisms
5. Evaluate new business opportunities	5.1 Ensure that evaluation strategy and related techniques devised to collect and analyse data, meet the needs of decision-makers, funding organisations, business partners and other stakeholders 5.2 Gather and use evaluation information for business revision, ongoing development and implementation

Foundation Skills

The Foundation Skills describe those required skills (employability skills, language, literacy and numeracy) that are essential to performance.

Foundation skills essential to performance are explicit in the performance criteria of this unit of competency.

Unit Mapping Information

No equivalent unit.

Links

Companion Volume implementation guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=5e0c25cc-3d9d-4b43-80d3-bd22cc4f1e53>

Assessment Requirements for CHCSOH011 Develop social housing enterprise opportunities

Modification History

Release	Comments
Release 1	This version was released in <i>CHC Community Services Training Package release 2.0</i> and meets the requirements of the 2012 Standards for Training Packages. Significant changes to performance criteria New evidence requirements for assessment including volume and frequency requirements Significant changes to knowledge evidence

Performance Evidence

The candidate must show evidence of the ability to complete tasks outlined in elements and performance criteria of this unit, manage tasks and manage contingencies in the context of the job role. There must be evidence that the candidate has:

- conducted 1 feasibility study and risk assessment for at least 1 new business project
- initiated, managed and evaluated 1 new business project for a social housing provider

Knowledge Evidence

The candidate must be able to demonstrate essential knowledge required to effectively complete tasks outlined in elements and performance criteria of this unit, manage tasks and manage contingencies in the context of the work role. This includes knowledge of:

- relevant legislation, regulations, policies and procedures including:
 - basic knowledge of taxation requirements
 - industry standards
- budgeting and financial management techniques, including:
 - how to conduct a feasibility study
 - how to prepare and revise a budget
 - sources of funding and how to locate opportunities
- principles of project management, including:
 - change management processes
 - risk management
- protocols for writing funding submissions

Assessment Conditions

Skills must have been demonstrated in the workplace or in a simulated environment that reflects workplace conditions. Where simulation is used, it must reflect real working conditions by modelling industry operating conditions and contingencies, as well as, using suitable facilities, equipment and resources.

Assessors must satisfy the Standards for Registered Training Organisations (RTOs) 2015/AQTF mandatory competency requirements for assessors.

Links

Companion Volume implementation guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=5e0c25cc-3d9d-4b43-80d3-bd22cc4f1e53>