



Australian Government

Assessment Requirements for BSBPMG637 Engage in collaborative alliances

Release: 1

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Modification History

Release	Comments
Release 1	This version first released with BSB Business Services Training Package Version 7.0.

Performance Evidence

The candidate must demonstrate the ability to complete the tasks outlined in the elements, performance criteria and foundation skills of this unit, including evidence of the ability to:

- engage in collaborative alliances on at least one occasion.

In the course of the above, the candidate must:

- employ environment scanning techniques to identify opportunities for collaboration that are aligned to desired program outcomes
- review of formal agreements
- assess effectiveness of collaborative relationships.

Knowledge Evidence

The candidate must be able to demonstrate knowledge to complete the tasks outlined in the elements, performance criteria and foundation skills of this unit, including knowledge of:

- methods to identify and evaluate potential collaborators
- features of methods to maintain and sustain alliances
- negotiating strategies
- types of collaboration agreements
- features of relevant organisational policies and procedures
- program and organisational objectives
- strategies to review collaborative agreements in relation to program objectives.

Assessment Conditions

Skills in this unit must be demonstrated in a workplace or simulated environment where the conditions are typical of those in a working environment in this industry.

This includes access to:

- access to workplace documentation regarding collaborative alliances

- feedback from stakeholders, which reflects how collaborative alliances were managed for a program.

Assessors must satisfy the requirements for assessors in applicable vocational education and training legislation, frameworks and/or standards.

Links

Companion Volume Implementation Guide is found on VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=11ef6853-ceed-4ba7-9d87-4da407e23c10>