



Australian Government

BSBPMG634 Facilitate stakeholder engagement

Release: 1

BSBPMG634 Facilitate stakeholder engagement

Modification History

Release	Comments
Release 1	This version first released with BSB Business Services Training Package Version 7.0.

Application

This unit describes the skills and knowledge required to facilitate stakeholder engagement in a program. It includes working with stakeholders through effective communication to achieve desired program benefits.

The unit applies to individuals who are program managers and those managing a suite of projects (a program). They operate within assigned authority levels, are responsible for their own performance, program outcomes, and sometimes the performance of others.

Individuals in this role may be operating within an organisation, a business or working as a consultant.

No licensing, legislative or certification requirements apply to this unit at the time of publication.

Unit Sector

Business Competence – Project Management

Elements and Performance Criteria

ELEMENT	PERFORMANCE CRITERIA
<i>Elements describe the essential outcomes.</i>	<i>Performance criteria describe the performance needed to demonstrate achievement of the element.</i>
1. Communicate with stakeholders	1.1 Identify and document program stakeholders and their communication needs as they apply to the given program of work 1.2 Engage with pertinent stakeholders and agree on communication approaches in accordance with organisational policies and procedures 1.3 Communicate information as planned and address identified variances 1.4 Monitor communication interfaces among constituent projects,

ELEMENT	PERFORMANCE CRITERIA
	and align to relevant program objectives
2. Undertake stakeholder commitment	2.1 Investigate and document interests and expectations of key stakeholders for making program decisions 2.2 Develop and implement approaches to influence ongoing stakeholder commitment according to organisational policies and procedures 2.3 Share evolving stakeholder interests and expectations across the program
3. Assess effectiveness of stakeholder engagement	3.1 Conduct analysis of interactions with key stakeholders and document outcomes to reach desired outcomes 3.2 Assess effectiveness of stakeholder interaction according to program objectives and organisational policies and procedures 3.3 Develop plan for future stakeholder engagement based on findings of analysis conducted

Foundation Skills

This section describes those language, literacy, numeracy and employment skills that are essential to performance but not explicit in the performance criteria.

SKILL	DESCRIPTION
Reading	Organises, evaluates and critiques ideas and information from complex texts
Writing	Develops a range of project related documents using appropriate format, vocabulary and structure
Oral Communication	- Participates in a range of verbal exchanges using language and features appropriate to audience - Uses active listening and questioning techniques to confirm understanding
Teamwork	- Identifies the importance of taking audience, purpose and contextual factors into account when making decisions about what to communicate, with whom, why and how - Builds and maintains effective working relationships within and beyond immediate work context - Identifies, creates and utilises linkages to enhance knowledge sharing and commitment
Planning and organising	- Develops flexible plans for complex, high impact activities with strategic implications that involve a diverse range of stakeholders with potentially competing demands - Identifies issues and uses analytical techniques to generate and

SKILL	DESCRIPTION
	evaluate possible solutions and to make decisions

Unit Mapping Information

Supersedes and is equivalent to BSBPMG621 Facilitate stakeholder engagement.

Links

Companion Volume Implementation Guide is found on VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=11ef6853-ceed-4ba7-9d87-4da407e23c10>

Assessment Requirements for BSBPMG634 Facilitate stakeholder engagement

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Performance Evidence

The candidate must demonstrate the ability to complete the tasks outlined in the elements, performance criteria and foundation skills of this unit, including evidence of the ability to:

- facilitate stakeholder engagement on at least one occasion.

In the course of the above, the candidate must:

- provide examples of internal and external stakeholder communications, both formal and informal used in the workplace
- use different communication approaches in different stakeholder contexts
- conduct and document an introspective assessment of stakeholder effectiveness and develop a plan for future stakeholder interactions.

Knowledge Evidence

The candidate must be able to demonstrate knowledge to complete the tasks outlined in the elements, performance criteria and foundation skills of this unit, including knowledge of:

- features of engagement models, benefits and applications
- forms and methods of stakeholder engagement
- features of several means, media and methods of communication
- features of various types and roles of program stakeholders
- features of relevant organisation policies and procedures
- program and organisational objectives.

Assessment Conditions

Skills in this unit must be demonstrated in a workplace or simulated environment where the conditions are typical of those in a working environment in this industry.

This includes access to:

- access to examples of program stakeholder engagement processes and interaction

- feedback from stakeholders, which reflects how stakeholder engagement was managed for a program.

Assessors must satisfy the requirements for assessors in applicable vocational education and training legislation, frameworks and/or standards.

Links

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