



Australian Government

Assessment Requirements for BSBPMG614 Engage in collaborative alliances

Release: 1

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Modification History

Release	Comments
Release 1	This version first released with BSB Business Services Training Package Version 1.0.

Performance Evidence

Evidence of the ability to:

- implement communication and network skills to assist engaging potential collaborators
- demonstrate environment scanning techniques to identify opportunities for collaboration
- conduct negotiations to devise and agree collaboration arrangements
- demonstrate written and literacy skills to document agreements.

Note: If a specific volume or frequency is not stated, then evidence must be provided at least once.

Knowledge Evidence

To complete the unit requirements safely and effectively, the individual must:

- identify methods to maintain and sustain alliances
- compare alternate negotiating strategies
- discuss summary profiles of collaborators
- list types and forms of collaboration agreements
- explain types and forms of collaborative alliances.

Assessment Conditions

Assessment must be conducted in a safe environment where evidence gathered demonstrates consistent performance of typical activities experienced in the management and leadership – project management field of work and include:

- access to workplace documentation regarding collaborative alliances
- feedback from stakeholders, which reflects how collaborative alliances were managed for a program.

Assessors must satisfy NVR/AQTF assessor requirements.

Links

Companion volumes available from the IBSA website:

http://www.ibsa.org.au/companion_volumes -

http://companion_volumes.vetnet.education.gov.au/Pages/TrainingPackage.aspx?pid=13