



Australian Government

Assessment Requirements for BSBINT407

Prepare business advice on export

Free-on-Board Value

Release: 1

Assessment Requirements for BSBINT407 Prepare business advice on export Free-on-Board Value

Modification History

Release	Comments
Release 1	This version first released with BSB Business Services Training Package Version 1.0.

Performance Evidence

Evidence of the ability to:

- interpret a range of export documentation to determine export Free-on-Board (FOB) value as required for goods exported from Australia
- accurately document export FOB calculations and advice as required by client.

Note: If a specific volume or frequency is not stated, then evidence must be provided at least once.

Knowledge Evidence

To complete the unit requirements safely and effectively, the individual must:

- explain the importance of the International Commercial Terms to international trade
- explain the differences in definitions of FOB values
- identify legislation, codes of practice or standards relevant to exporting of goods
- explain relevant organisational policies and procedures relating to exporting
- explain the penalties that apply to goods where the export FOB value is incorrect.

Assessment Conditions

Assessment must be conducted in a safe environment where evidence gathered demonstrates consistent performance of typical activities experienced in the business development – international business field of work and include access to:

- office equipment and resources
- relevant workplace documents
- case studies and, where possible, real situations.

Assessors must satisfy NVR/AQTF assessor requirements.

Links

Companion Volume implementation guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=11ef6853-ceed-4ba7-9d87-4da407e23c10>