



Australian Government

AUR40116 Certificate IV in Automotive Management

Release 1

AUR40116 Certificate IV in Automotive Management

Modification History

Release	Comment
Release 1	New qualification.

Qualification Description

This qualification reflects the role of individuals who perform management roles in an automotive retail, service and repair environment.

Entry Requirements

This qualification may be accessed by direct entry.

No licensing, legislative or certification requirements apply to this qualification at the time of publication.

Packaging Rules

Total number of units = 10

6 core units, plus

4 elective units, of which:

- up to **4** units may be chosen from the Elective Units listed below
- up to **2** units may be chosen from a Certificate III qualification or above in this Training Package or another endorsed Training Package or accredited course, provided that the units chosen contribute to the vocational outcome of this qualification and do not duplicate the outcome of another unit chosen for the qualification.

Core Units

Unit code	Unit title
AURACA003	Build customer relations in an automotive workplace
AURAEA004	Manage environmental and sustainability best practice in an automotive workplace
AURAMA004	Maintain business image in an automotive workplace
AURAMA005	Manage complex customer issues in an automotive workplace
BSBSMB407	Manage a small team
BSBWHS401	Implement and monitor WHS policies, procedures and programs to meet legislative requirements

Elective Units

Unit code	Unit title
AURAAA002	Determine retail rates for automotive products and services
AURAKA002	Adapt work processes to new technologies in an automotive workplace
AURALA001	Comply with legal aspects of a service and repair contract in an automotive workplace
AURAMA003	Conduct information sessions in an automotive workplace
AURAQA003	Maintain quality processes in an automotive workplace
AURATA005	Estimate and quote automotive mechanical and electrical repairs

Unit code	Unit title
BSBITS401	Maintain business technology
BSBLDR402	Lead effective workplace relationships
BSBSMB406	Manage small business finances
BSBWOR404	Develop work priorities
FNSASIC302	Develop, present and negotiate client solutions
TAEDEL404	Mentor in the workplace

Qualification Mapping Information

Equivalent to AUR40112 Certificate IV in Automotive Management

Links

Implementation Guide -

http://companion_volumes.vetnet.education.gov.au/Pages/TrainingPackage.aspx?pid=2