



Australian Government

AMPR310 Cost and price meat products

Release: 2

AMPR310 Cost and price meat products

Modification History

Release	Comments
Release 2	This version released with AMP Australian Meat Processing Training Package Version 3.0.
Release 1	This version released with AMP Australian Meat Processing Training Package Version 1.0.

Application

This unit describes the skills and knowledge required to calculate costs and set prices of meat and meat products.

This unit is applicable to workers in meat retail operations.

All training must be conducted in accordance with Australian meat industry standards and regulations.

All work should be carried out to comply with workplace requirements.

This unit applies to individuals who work under broad direction and take responsibility for their own work.

No occupational licensing, legislative or certification requirements are known to apply to this unit at the time of publication.

Pre-requisite Unit

Nil

Elements and Performance Criteria

Elements	Performance Criteria
<i>Elements describe the essential outcomes.</i>	<i>Performance criteria describe the performance needed to demonstrate achievement of the element.</i>
1. Cost product	1.1 Calculate cost price of product
2. Price product to achieve business goals	2.1 Calculate prices to achieve enterprise sales, stock and profitability targets

Foundation Skills

Foundation Skills essential to performance are explicit in the performance criteria of this unit of competency.

Unit Mapping Information

Code and title current version	Code and title previous version	Comments	Equivalence status
AMPR310 Cost and price meat products Release 2	AMPR310 Cost and price meat products Release 1	Minor typographical errors corrected	Equivalent unit

Links

Companion Volume implementation guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=5e2e56b7-698f-4822-84bb-25adbb8443a7>

Assessment Requirements for AMPR310 Cost and price meat products

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Performance Evidence

Evidence must demonstrate the candidate's consistency of performance over time.

The candidate must:

- alter electronic scales to show correct sales price
- apply mathematical skills appropriate to the task
- calculate margins required to return gross profit targets
- calculate product cost price based on invoice price and cost price based on yield
- calculate sale price to achieve required return according to enterprise targets and goals
- explain concepts of 'break-even point', and 'gross' and 'net profit' margins
- apply relevant workplace health and safety, regulatory and workplace requirements
- identify overhead cost per kilogram
- mark ticket prices to show correct sales price
- use communication skills relevant to the task.

Knowledge Evidence

The candidate must demonstrate a factual, technical, procedural and theoretical knowledge of:

- concepts of 'break-even point', and 'gross' and 'net profit' margins
- reasons for prices calculated to achieve more than or less than gross profit margin
- relevant workplace health and safety, regulatory and workplace requirements
- elements contributing to the total cost of the product (total cost of purchase, preparing or selling product).

Assessment Conditions

Competency must be demonstrated over time and under typical operating conditions for the enterprise.

Assessment must occur in the workplace under normal operating conditions or in a simulated environment.

The following three forms of assessment must be used:

- quiz of underpinning knowledge
- demonstration in the workplace or simulated environment
- workplace referee or third-party report of performance over time.

Assessors must satisfy current standards for RTOs.

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