



Australian Government

AMPMGT605 Assess and purchase livestock

Release: 2

AMPMGT605 Assess and purchase livestock

Modification History

Release	Comments
Release 2	This version released with AMP Australian Meat Processing Training Package Version 6.0.
Release 1	This version released with AMP Australian Meat Processing Training Package Version 1.0.

Application

This unit describes the skills and knowledge required to identify, select and purchase livestock according to customer requirements and within enterprise livestock budgets. The selection, purchase and transport of livestock has implications for product quality and enterprise profitability.

In a meat industry context, individuals working at this level exercise considerable responsibility and accountability within enterprise structures and are required to make primary contributions to the values, goals and operations of the enterprise.

This unit is of particular interest to livestock buyers but may also have relevance for production and finance personnel.

All work in this area must be conducted in the context of Australian meat industry standards and regulations.

No licensing, legislative or certification requirements are known to apply to this unit at the time of publication.

Pre-requisite Unit

Nil

Unit Sector

Elements and Performance Criteria

Elements	Performance Criteria
<i>Elements describe the essential outcomes.</i>	<i>Performance criteria describe the performance needed to demonstrate achievement of the element.</i>
1. Identify livestock	1.1 Identify and select livestock markets and methods to meet

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markets	enterprise requirements 1.2 Analyse risks associated with purchasing or accepting inappropriate livestock, and identify risk management strategies 1.3 Identify regulatory requirements relating to selling and purchasing livestock 1.4 Establish networks and alliances, in accordance with legal and enterprise requirements, to ensure access to markets and gain market intelligence
2. Select livestock	2.1 Confirm enterprise specifications and requirements for livestock, including Quality Assurance (QA) arrangements for and with producers 2.2 Conduct livestock inspection procedures in accordance with workplace health and safety and animal welfare requirements 2.3 Select livestock according to enterprise and customer specifications
3. Purchase livestock	3.1 Analyse market conditions and monitor trends in livestock quality and prices 3.2 Negotiate contractual terms according to enterprise requirements 3.3 Monitor livestock budget and take corrective action to address variations 3.4 Address requirements of the National Livestock Identification System (NLIS) 3.5 Complete documentation relating to purchase or sale
4. Transport livestock	4.1 Negotiate transport of livestock according to enterprise and animal welfare requirements 4.2 Negotiate transport of livestock according to enterprise schedules and requirements
5. Evaluate livestock purchases	5.1 Monitor quality of livestock against customer specifications and enterprise requirements 5.2 Recommend and implement strategies for improving purchase quality

Foundation Skills

This section describes those language, literacy, numeracy and employment skills that are essential for performance in this unit of competency but are not explicit in the performance criteria.

Skill	Description
Numeracy	Analyse financial information to recognise trends in data and make judgements about livestock unit values

Unit Mapping Information

Code and title current version	Code and title previous version	Comments	Equivalence status
AMPMGT605 Assess and purchase livestock Release 2	AMPMGT605 Assess and purchase livestock Release 1	Foundation skills table updated; assessment conditions updated	Equivalent

Links

Companion Volume implementation guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=5e2e56b7-698f-4822-84bb-25adbb8443a7>

Assessment Requirements for AMPMGT605 Assess and purchase livestock

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Performance Evidence

An individual demonstrating competency must satisfy all of the elements and performance criteria in this unit.

There must be evidence that the individual has, on at least one occasion:

- assessed livestock against enterprise specifications and determined fitness for purpose (suitability for customer requirements and ability to meet customer specifications), including the identification of species and breeds in stockyards or paddocks and calculating dressed carcase weight to determine yield and product price
- communicated with producers to provide feedback on enterprise requirements, including the presentation of livestock
- completed purchase documents accurately
- developed open and constructive relationships with key livestock sales and transport personnel
- estimated expected yield from species and breeds
- evaluated industry methods for purchasing livestock, and determined methods suitable for the enterprise
- gathered and interpreted processing and sales data, including customer feedback, to analyse quality of livestock purchased
- identified and applied relevant workplace health and safety, animal welfare and workplace requirements
- identified potential alliances, key stakeholder networks and information sources to facilitate enterprise access to required livestock and livestock markets
- interpreted the implications of enterprise ordering and sales forecasts for the purchase of livestock
- managed livestock budget, including analysis of livestock market trends and enterprise purchase history to determine quality and price parameters, calculating average purchase price per kilo and balancing purchase prices to achieve livestock budget targets

- negotiated enterprise requirements for transport of livestock with carrier, including animal welfare requirements, enterprise production schedules and enterprise budget requirements
- obtained and secured documentation relating to livestock status, purchase and transport
- prepared livestock purchasing plans to meet enterprise forecasts of orders and sales, including liaison with enterprise personnel to identify production livestock schedules and requirements, analysing enterprise orders and sales, and confirming livestock specifications
- presented reports according to legal and enterprise requirements
- used available communication and information technology to record, monitor and analyse livestock purchase data, including fat scores, prices and pricing structures
- addressed NLIS requirements.

Knowledge Evidence

An individual must be able to demonstrate the knowledge required to perform the tasks outlined in the elements and performance criteria of this unit. This includes knowledge of:

- characteristics of different species and breeds, and their suitability for the enterprise's product
- identification of animals using brands, tags and tattoos
- the requirements of the NLIS system
- international, national and local factors affecting the livestock market, and their implications for the enterprise's operations
- livestock classification and conformation or scoring system
- customer specifications and their implications for selecting and purchasing stock, including required product or cuts, European Union (EU) closed system, Japanese ox
- enterprise ethical standards and the implications for operations in the livestock market
- producer QA programs, including the Livestock Production Assurance On-Farm Quality Assurance (LPA QA) program ‘
- regulatory requirements affecting the purchase and transportation of livestock
- effects of transportation on livestock and product quality
- symptoms of infectious and non-infectious diseases to be identified or eliminated when assessing livestock.

Assessment Conditions

Assessment of the skills in this unit of competency must take place under the following conditions:

- physical conditions:
 - skills must be demonstrated in a meat industry workplace or an environment that accurately represents workplace conditions
- specifications:
 - access to workplace documents such as policies, procedures, processes, forms
 - access to specific legislation/codes of practice relevant to enterprise operations.

Methods of assessment must include:

- a third-party referee report of sustained performance at an appropriate level of authority and responsibility
- assignment focusing on the understanding and application of principles and theory to workplace operations
- simulation or workplace projects with focus on enterprise environment and conditions.

Assessors of this unit must satisfy the requirements for assessors in applicable vocational education and training legislation, frameworks and/or standards.

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