



Australian Government

Assessment Requirements for AHCLSK502 Arrange marketing of livestock

Release: 1

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Modification History

Release Number	TP Version	Comments
1	AHCv1.0	Initial release

Performance Evidence

The candidate must be assessed on their ability to integrate and apply the performance requirements of this unit in a workplace setting. Performance must be demonstrated consistently over time and in a suitable range of contexts.

The candidate must provide evidence that they can:

- identify appropriate markets and sales opportunities
- calculate cost of production and target sale price
- select sales outlets
- select selling method and negotiate with brokers, sellers and agents
- prepare and implement marketing plan
- ensure that the product meets legislative and industry requirements for fitness for sale
- coordinate sales and transport logistics for livestock products
- analyse sales data and trends to maximise future profit margins

Knowledge Evidence

The candidate must demonstrate knowledge of:

- market specifications for the products produced
- quality assurance procedures and their implementation
- sales outlets
- current and alternate sale methods
- preparation of livestock and transportation systems
- price risk and sales strategies
- sales analysis
- enterprise and industry policies and codes of practice with regard to livestock sales transportation, recording and reporting requirements
- market access requirements -Minimum Residue Levels (MRLs) and the variance between countries, withholding periods after treatment

Assessment Conditions

Competency is to be assessed in the work place or workplace and simulated environments that accurately reflect performance in a real workplace setting.

Assessors must satisfy current conditions for RTOs.

Links

Companion Volume implementation guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=c6399549-9c62-4a5e-bf1a-524b2322cf72>