



Australian Government

Assessment Requirements for AHCIRG349 Recommend irrigation products and services

Release: 1

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Modification History

Release	Comments
Release 1	This version released with AHC Agriculture, Horticulture and Conservation and Land Management Training Package Version 6.0.

Performance Evidence

An individual demonstrating competency must satisfy all of the elements and performance criteria in this unit.

There must be evidence that the individual has recommended irrigation products and services on at least two occasions, and has:

- demonstrated and explained a range of irrigation products
- provided advice on irrigation product specifications and warranties
- negotiated individual product prices
- determined product service and repair requirements.

Knowledge Evidence

An individual must be able to demonstrate the knowledge required to perform the tasks outlined in the elements and performance criteria of this unit. This includes knowledge of:

- irrigation product components, controls, features and functions
- store irrigation products range, service and repair policy
- manufacturer specifications and workplace safety requirements for a range of irrigation products
- principles of customer service and sales techniques
- principles and practices for recommending irrigation products and services
- irrigation product characteristics, technical capabilities and limitations
- price negotiation techniques and payment options for the store.

Assessment Conditions

Assessment of the skills in this unit of competency must take place under the following conditions:

- physical conditions:
 - a workplace setting or an environment that accurately represents workplace conditions

- resources, equipment and materials:
 - irrigation products
- specifications:
 - irrigation product warranties, terms, conditions, manufacturer specifications and workplace safety requirements
 - irrigation product recommended retail price
- relationships:
 - clients
- timeframes:
 - according to job requirements.

Assessors of this unit must satisfy the requirements for assessors in applicable vocational education and training legislation, frameworks and/or standards.

Links

Companion Volumes, including Implementation Guides, are available at VETNet: -
<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=c6399549-9c62-4a5e-bf1a-524b2322cf72>