



**Australian Government**

# **AHCAGB504 Plan production for the whole business**

**Release: 1**

## AHCAGB504 Plan production for the whole business

### Modification History

| Release | TP Version | Comment         |
|---------|------------|-----------------|
| 1       | AHCv1.0    | Initial release |

### Application

This unit of competency describes the skills and knowledge required to plan production for the whole business.

All work must be carried out to comply with workplace procedures, work health and safety legislation and codes, and sustainability practices.

This unit applies to individuals who take personal responsibility and exercise autonomy in undertaking complex work. They must analyse information and exercise judgement to complete a range of advanced skilled activities.

No occupational licensing, legislative or certification requirements are known to apply to this unit at the time of publication.

### Pre-requisite Unit

Nil.

### Unit Sector

Agribusiness (AGB)

### Elements and Performance Criteria

| Element                                                           | Performance criteria                                                                                                                                                                                                                                                                                                                                                              |
|-------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Elements describe the essential outcomes.                         | Performance criteria describe the performance needed to demonstrate achievement of the element.                                                                                                                                                                                                                                                                                   |
| 1. Review and confirm the organisations business goals and vision | 1.1 Compare the organisation's business goals and vision against actual business activities<br>1.2 Compare the values and community expectations of the organisation against actual business activities<br>1.3 Review the organisation's operating environment to identify potential opportunities and threats<br>1.4 Analyse the strengths and weaknesses of the organisation to |

| Element                                     | Performance criteria                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|---------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                             | identify potential areas for development<br>1.5 Access and discuss information on available innovations for use in the organisation with colleagues<br>1.6 Document the organisation's goals and vision                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 2. Prepare human resource development plans | 2.1 Identify personal values, attributes and skills of the management team<br>2.2 Identify specific areas of expertise in the business<br>2.3 Assign specific areas of responsibility based on identified skills and attributes<br>2.4 Discuss and establish succession planning with management team<br>2.5 Identify skill development and training requirements<br>2.6 Obtain commitment to ongoing skill development from the management team<br>2.7 Establish communication strategies and develop a collaborative environment                                                                                                                                                                                                                           |
| 3. Prepare a plan to manage land use        | 3.1 Survey land to identify natural resources, soil characteristics, water resources, and cultural heritage values of the property<br>3.2 Determine land use capacities from land condition tests and history of yields<br>3.3 Determine land use for individual paddocks based on land use capacities, products being produced, and the organisations goals and vision<br>3.4 Develop a plan to improve the management and use of land on the property, based on property resources and the organisation's goals and vision, and incorporate into the production plan<br>3.5 Develop organisational policy in relation to the environmental management of the land based on land use, prevalent pests and diseases, and the organisation's goals and vision |
| 4. Plan production processes                | 4.1 Obtain production information for product under consideration<br>4.2 Confirm characteristics of the land under production and the quality of existing infrastructure<br>4.3 Obtain recent and historical data from organisational records for input to production planning<br>4.4 Collect and use information about organisational planning processes and potential for improvements or innovations to inform production planning<br>4.5 Identify production processes required to achieve the targeted production and compare with those that currently exist<br>4.6 Use production planning information as input to other organisational planning processes                                                                                            |

| Element                                                             | Performance criteria                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|---------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 5. Develop financial goals and risk management strategies           | <p>5.1 Identify the key financial performance indicators of each enterprise in the business from analysis of cash flow, profitability and net worth</p> <p>5.2 Assess the financial performance of each enterprise in the business from analysis of key financial performance indicators and their impacts on business performance</p> <p>5.3 Identify financial goals for each enterprise in the business from financial performance assessment and the organisation's goals and vision</p> <p>5.4 Identify areas of risk in the organisation from analysis of the operating environment, production strategies, work health and safety records and staff skills</p> <p>5.5 Identify and implement risk management strategies</p> |
| 6. Prepare and communicate the organisations vision, goals and plan | <p>6.1 Integrate the organisation's goals and vision, human resource development, land-use, production and financial plans to reflect the decisions taken in each area</p> <p>6.2 Articulate the organisation's goals, vision and plans to relevant staff</p> <p>6.3 Establish a program to regularly review the organisations vision, goals and plans</p>                                                                                                                                                                                                                                                                                                                                                                         |

## Foundation Skills

Foundation Skills essential to performance are explicit in the performance criteria of this unit of competency.

## Range of Conditions

## Unit Mapping Information

This unit is equivalent to AHCAGB504A Plan production for the whole land/farm based business.

## Links

Companion Volume implementation guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=c6399549-9c62-4a5e-bf1a-524b2322cf72>