TAETAS501B Undertake organisational training needs analysis
TAETAS501B Undertake organisational training needs analysis

Modification History

Version | Comments
---|---
TAETAS501B | Released with TAE10 Training and Education Training Package version 2.0

Unit Descriptor

This unit describes the performance outcomes, skills and knowledge required to undertake a training needs analysis (TNA) to identify the training and assessment needs of an organisation.

Application of the Unit

This unit typically applies to those working in roles that require them to work with organisations to identify training needs.

Licensing/Regulatory Information

Not applicable.

Pre-Requisites

Not applicable.

Employability Skills Information

This unit contains employability skills.
Elements and Performance Criteria Pre-Content

**ELEMENT**

*Elements describe the essential outcomes of a unit of competency.*

**PERFORMANCE CRITERIA**

*Performance criteria describe the performance needed to demonstrate achievement of the element. Where bold italicised text is used, further information is detailed in the required skills and knowledge section and the range statement. Assessment of performance is to be consistent with the evidence guide.*
## Elements and Performance Criteria

| 1. Identify the organisation’s needs | 1.1 Discuss with relevant staff from the organisation their **objectives**, expectations and organisational requirements  
| 1.2 Use appropriate communication and interpersonal skills to develop a professional relationship with the organisation.  
| 1.3 Identify, analyse and address any existing or potential issues that may impact on the organisation’s objectives and requirements  
| 1.4 Identify and access resources in accordance with organisational requirements  
| 1.5 Develop a project plan with relevant persons to be negotiated and agreed by the organisation  
| 2. Conduct training needs analysis | 2.1 Use reliable, appropriate and efficient methods for collecting information and data on current, emerging and future training needs  
| 2.2 Analyse the organisation’s work roles to determine skills and competencies needed for effective performance  
| 2.3 Follow legal, organisational and ethical requirements to gather information and data to assess the current skills and competencies of staff  
| 2.4 Use reliable and valid data analysis methods to determine current and emerging organisational training needs  
| 3. Provide advice to the organisation | 3.1 Provide the organisation with clear advice and recommendations on training and assessment needs  
| 3.2 Provide the organisation with **options** for meeting identified training needs  
| 3.3 Obtain feedback and comments from the organisation on the suitability and sufficiency of advice and recommendations  
| 3.4 Use legal requirements to process, complete and present final report to the organisation  

---
Required Skills and Knowledge

This section describes the skills and knowledge required for this unit.

Required skills

- cognitive skills to analyse and interpret research and conceptualise and synthesise issues around training needs
- communication and interpersonal skills to consult with client and relevant people, to discuss client needs and provide observations and recommendations for training development
- literacy skills to critically evaluate information and prepare reports providing advice and recommendations
- negotiation and facilitation skills for research, presenting and discussing recommendations and obtaining feedback
- numeracy skills to analyse data and present statistical information
- problem solving skills to apply effective approaches to training needs
- research skills to collect information around training needs, including observation and consultation.

Required knowledge

- competency standards and Training Packages/accredited courses
- Australian Quality Training Framework (AQTF) requirements and standards
- risk identification and management strategies
- industry and enterprise knowledge
- evaluation and research methodologies
- relevant social, political, economic and technological developments
- principles of intellectual property
- training and development strategies
- change management concepts/strategies
- occupational health and safety (OHS) relating to undertaking an organisational training needs analysis.
Evidence Guide

The evidence guide provides advice on assessment and must be read in conjunction with the performance criteria, required skills and knowledge, range statement and the Assessment Guidelines for the Training Package.

<table>
<thead>
<tr>
<th>Overview of assessment</th>
<th>Evidence of the ability to:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Critical aspects for assessment and evidence required to demonstrate competency in this unit</td>
<td>- research, conduct and provide advice through a training needs analysis</td>
</tr>
<tr>
<td></td>
<td>- prepare at least two training needs analyses for one or more organisations</td>
</tr>
<tr>
<td></td>
<td>- collect evidence that demonstrates:</td>
</tr>
<tr>
<td></td>
<td>- processes that were used to determine the organisation’s needs</td>
</tr>
<tr>
<td></td>
<td>- details of research methods undertaken to identify suitable training and/or assessment</td>
</tr>
<tr>
<td></td>
<td>- planning for the training needs analysis</td>
</tr>
<tr>
<td></td>
<td>- presentations that outline advice and recommendations.</td>
</tr>
</tbody>
</table>

| Context of and specific resources for assessment | Evidence must be gathered in the workplace wherever possible. Where no workplace is available, a simulated workplace must be provided. |

<table>
<thead>
<tr>
<th>Method of assessment</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Guidance information for assessment</th>
</tr>
</thead>
</table>
Range Statement

The range statement relates to the unit of competency as a whole. It allows for different work environments and situations that may affect performance. Bold italicised wording, if used in the performance criteria, is detailed below. Essential operating conditions that may be present with training and assessment (depending on the work situation, needs of the candidate, accessibility of the item, and local industry and regional contexts) may also be included.

Objectives may include:

- improved individual learning outcomes for new or existing staff
- access to government training incentives and funding
- productivity improvement
- developing administration and records management systems
- compliance with, or knowledge of, legislative or government regulatory requirements
- individualised organisational training and skill requirements.

Options may include:

- developing in-house capacity to meet identified needs
- identifying training and/or assessment organisations to meet needs
- identifying specific units of competency, qualifications/courses to meet needs
- consultancy services.

Unit Sector(s)

Training advisory services

Custom Content Section

Not applicable.