



**Australian Government**

# **Assessment Requirements for SITHKOP002 Plan and cost basic menus**

**Release: 1**

# Assessment Requirements for SITHKOP002 Plan and cost basic menus

## Modification History

Not applicable.

## Performance Evidence

Evidence of the ability to complete tasks outlined in elements and performance criteria of this unit in the context of the job role, and:

- identify and evaluate the food preferences of customer groups with differing characteristics and use to inform menu planning
- develop and cost each of the following menu types based on above information:
  - à la carte
  - buffet
  - cyclical
  - degustation
  - ethnic
  - set
  - table d'hôte
  - seasonal
- evaluate success of the above menus by obtaining at least two of the following types of feedback:
  - customer satisfaction discussions with:
    - customers
    - employees during the course of each business day
  - customer surveys
  - improvements suggested by:
    - customers
    - managers
    - peers
    - staff
    - supervisors
    - suppliers
  - regular staff meetings that involve menu discussions
  - seeking staff suggestions for menu items
- develop the above menus within commercial time constraints, demonstrating:
  - use of balanced variety of dishes and ingredients
  - methods for determining costs of supply for ingredients

- methods and formulas for calculating portion yields and costs from raw ingredients
- methods for responding to feedback and adjusting menus
- methods for achieving desired profit margins, mark-up procedures and rates
- use of different types and styles of menus for dishes or food production ranges.

## Knowledge Evidence

Demonstrated knowledge required to complete the tasks outlined in elements and performance criteria of this unit:

- organisation-specific information:
  - sources of information on current customer profile and food preferences
  - service style and cuisine
  - costs of supply for ingredients
- methods and formulas for calculating portion yields and costs from raw ingredients:
  - butcher's test
  - standard measures
  - standard yield tests
- hospitality and catering industry desired profit margins, mark-up procedures and rates
- different types and styles of menus for dishes or food production ranges for different types of food outlets
- range of food preferences relating to:
  - contemporary eating habits
  - cultural and ethnic influences
  - popular menu items
  - quick service foods
  - seasonal dishes
  - variety of food products
- differing characteristics of customer groups:
  - age range
  - buying power
  - gender
  - income level
  - social and cultural background
- influence of seasonal products and commodities on menu content
- naming conventions and culinary terms for a variety of cuisines
- formats for and inclusion of menus presented to customers
- methods of assessing the popularity of menu items:
  - customer surveys
  - popularity index
  - sales data.

## Assessment Conditions

Skills must be demonstrated in a hospitality business operation where menus are planned and costed. This can be:

- an industry workplace
- a simulated industry environment or activity.

Assessment must ensure access to:

- commercial information:
  - preferred supplier arrangements
  - purchase specifications
  - sources of negotiated cost of supply:
    - tariffs
    - price lists
- product information:
  - food preparation lists
  - menus for restaurants
  - price lists
  - recipes
  - costs of food supply for food service businesses
  - menus for the variety of cuisines and service styles specified in the performance evidence.

Assessors must satisfy the Standards for Registered Training Organisations' requirements for assessors; and:

- have worked in industry for at least three years where they have applied the skills and knowledge of this unit of competency.

## Links

Companion Volume implementation guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=68c40a93-e51d-4e0f-bc06-899dff092694>