



**Australian Government**

# **SIH30111 Certificate III in Hairdressing**

**Release 2**

## SIH30111 Certificate III in Hairdressing

### Modification History

The release details of this endorsed qualification are set out in the table below. The latest information is at the top.

Release	Comments
2	Metadata corrections. Editorial update to Pathways Information.
1	Initial release.

### Description

This qualification reflects the role of individuals employed as hairdressers working as part of a team in a hairdressing environment, and who are competent in communicating in the workplace, consulting with clients, selling products and services, and designing and applying a broad range of technical hairdressing services on clients.

These individuals possess a range of well-developed skills where discretion and judgement is required and are responsible for their own outputs.

This qualification is suitable for an Australian Apprenticeship pathway, however, it is not suitable for VETiS delivery.

#### Job roles

Hairdresser

### Pathways Information

After achieving SIH30111 Certificate III in Hairdressing, individuals may undertake:

- SIH40111 Certificate IV in Hairdressing
- SIB50210 Diploma of Salon Management
- SIH80113 Graduate Certificate in Hairdressing Creative Leadership

### Licensing/Regulatory Information

No licensing, legislative, regulatory or certification requirements apply to this unit at the time of endorsement.

## **Entry Requirements**

There are no entry requirements to this qualification.

## Employability Skills Summary

The following table contains a summary of the Employability Skills as identified by the hairdressing industry for this qualification. The Employability Skills facets described here are broad industry requirements that may vary depending on qualification packaging options.

<b>Employability Skill</b>	<b>Industry/enterprise requirements for this qualification include:</b>
Communication	Using questioning and active listening to ascertain and respond to client needs to ensure clients enjoy a positive experience that reflects salon values; negotiating responsively with client to suggest new looks, products and services; ensuring and confirming client satisfaction; giving clear instructions to apprentices and other team members; regularly carrying out verbal instructions from other team members and supervisors; reading and interpreting product and tool manufacturer's instructions and other work related documents; completing simple written workplace forms and sharing work related information with other team members.
Teamwork	Supervising apprentices and working collaboratively with other team members; supporting the team; respecting and understanding others views; giving and receiving feedback in the context of a salon environment where employees are expected to perform their individual tasks but also look for opportunities to assist others at peak client periods and to share technical expertise.
Problem-solving	Demonstrating sensitivity to client needs and concerns, anticipating problems and acting to avoid them where possible; Solving technical and service problems in the context of a team structure where, decisions may be made independently or may be referred to another technical team member or a supervisor for support or resolution depending upon salon policy and procedures.
Initiative and enterprise	Acting independently within the context of a team structure where some supervision may occur; regularly suggesting new hairdressing design, service and product ideas to clients.
Planning and organising	Planning and carrying out complex technical and salon tasks to accommodate salon service timelines and priorities.
Self-management	Understanding and following salon policies regarding work availability, rosters and work duties; working within the salon culture by practising inclusive behaviour, effective management of personal presentation, hygiene, and time; efficiently prioritising and completing delegated tasks under instruction.
Learning	Identifying personal strengths and weaknesses in the context of the job role; recognising how to personally learn best at work; seeking opportunities to learn new ways of doing things; implementing changes within the context of salon procedures and wider industry product and technical developments.

Technology	Using and maintaining a range of salon technology in the context of available equipment and salon procedures; recognising and reporting faulty equipment and following salon occupational health and safety procedures.
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## Packaging Rules

32 units must be completed:

- 26 core units
- 6 elective units comprised of:
  - all 3 units from either of the following elective groups:
    - Group A – General Hairdressing
    - Group B – Men’s Hairdressing
  - 3 units from Group C – General elective units
    - general electives may include a maximum of 2 elective selected from electives packaged in the Certificate IV in Hairdressing.

In all cases selection of electives must be guided by the job outcome sought, local industry requirements and the characteristics of this qualification (as per the AQF descriptors).

Core units	
BSBSUS201A	Participate in environmentally sustainable work practices
SIBXCCS201A	Conduct financial transactions
SIBXCCS202A	Provide service to clients
SIHHBAS201A	Perform shampoo and basin services
SIHHCCS302A	Perform a full client consultation
SIHHCCS303A	Respond to service related and technical problems
SIHHHCS301A	Design haircut structures
SIHHHCS302A	Apply one length or solid haircut structures
SIHHHCS303A	Apply graduated haircut structures
SIHHHCS304A	Apply layered haircut structures
SIHHHCS305A	Apply over-comb techniques
SIHHHRS302A	Perform chemical curling and volumising services
SIHHHRS303A	Perform chemical straightening and relaxing services
SIHHCLS302A	Colour and lighten hair
SIHHCLS303A	Design and perform full and partial highlighting techniques
SIHHCLS304A	Neutralise unwanted colours and tones

SIHHCLS305A	Perform on scalp full head and retouch bleach services
SIHHHDS303A	Design and apply short to medium length hair design finishes
SIHHIND201A	Maintain and organise tools, equipment and work areas
SIHHHSC301A	Apply the principles of hairdressing science
SIHHHSC302A	Identify and treat hair and scalp conditions
SIHHIND303A	Coordinate clients and services
SIHHIND304A	Develop and expand a client base
SIHHOHS201A	Apply salon safety procedures
SIRXCOM001A	Communicate in the workplace
SIRXIND001A	Work effectively in a retail environment
<b>Elective units</b>	
<b>Group A - General hairdressing</b>	
SIHHHCS306A	Combine structures for current haircut designs
SIHHHCS307A	Combine structures for traditional and classic men's haircut designs
SIHHHDS304A	Design and apply classic long hair up styles
<b>Group B - Men's hairdressing</b>	
SIHHHCS307A	Combine structures for traditional and classic men's haircut designs
SIHHHCS308A	Design and maintain beards and moustaches
SIHHHCS309A	Perform face and head shaves
<b>Group C - General elective units</b>	
SIHHBAS202A	Perform head, neck and shoulder massage
SIHHCCS304A	Plan services for special events
SIHHHCS306A	Combine structures for current haircut designs
SIHHHCS308A	Design and maintain beards and moustaches
SIHHHCS309A	Perform face and head shaves



SIHHHDS305A	Select and apply hair extensions
SIHHHRS304A	Perform protein straightening and relaxing treatments
SIHHIND305A	Hone and strop straight razors
SIHHIND306A	Participate in a session styling team
SIRXSLS002A	Advise on products and services
SIRXRPK002A	Recommend hair, beauty and cosmetic products and services
SIRXINV001A	Perform stock control procedures
SIRXMER001A	Merchandise products