



**Australian Government**

**Assessment Requirements for  
SHBBCCS004 Demonstrate retail skin care  
products**

**Release: 1**

# Assessment Requirements for SHBBCCS004 Demonstrate retail skin care products

## Modification History

No equivalent unit.

## Performance Evidence

Evidence of the ability to complete tasks outlined in elements and performance criteria of this unit in the context of the job role, and:

- provide safe and appropriate skin care product demonstrations to five different clients that together address each of the following skin types and conditions:
  - normal
  - dry
  - oily
  - combination
- for each of the above clients:
  - select suitable cleansers according to skin type
  - prepare the face and perform a face cleansing procedure
  - apply retail skin care products from workplace range, selected according to the client's skin type and condition
  - advise on home-care products
- for one client, present information and answer questions on a range of products explaining:
  - features and benefits
  - typical skin types and skin conditions that will benefit
  - instructions for use
  - possible adverse effects.

## Knowledge Evidence

Demonstrated knowledge required to complete the tasks outlined in elements and performance criteria of this unit:

- workplace product range and manufacturer instructions and product information:
  - product leaflets, brochures, booklets
  - internet sites
  - product labels
- legal requirements relevant to advice and sale of beauty and skin care products:
  - state or territory and local health and hygiene regulations relevant to product demonstration

- occupational health and safety
- workplace policies and procedures relevant to:
  - selecting and applying skin care products
  - the sale of skin care products
  - care and maintenance of the service area
- types of skin cleansing products:
  - cleansers
  - toners
  - moisturisers
  - masks
  - exfoliants
- types of skin care products:
  - emollients
  - humectants
  - moisturisers
  - occludents
  - remedial products
- anatomy and physiology of the skin as they relate to skin care products, including a simplified cross-section of the skin
- skin types:
  - normal
  - dry
  - oily
  - combination
- skin conditions:
  - sensitive
  - dehydrated
  - damaged
  - mature
- acne physical appearance of:
  - skin types
  - normal skin
  - minor skin blemishes
  - inflammation arising from skin care products
- features of skin care products:
  - purpose and use of products
  - effects and benefits
  - ingredients, at a basic level of understanding
  - complementary products
  - brand options and comparable types

- directions for use
- cost
- storage requirements
- contraindications to specific skin care products identified in product information:
  - allergies
  - client use of isotretinoin
- appearance of contraindications which restrict use of skin care product:
  - bacterial, viral or fungal infections
  - acne
  - impetigo
  - lice
  - scabies
  - rashes
  - boils and carbuncles
  - sunburn
  - candidiasis
  - other visible non-normal skin.

## Assessment Conditions

Skills must be demonstrated in a retail skin care industry environment; this can be:

- a retail skin care workplace or
- a simulated retail skin care workplace set up for the purpose of skills assessment.

Assessment must ensure access to:

- clients with different skin types and skin care product requirements, who have the expectation that the services provided reflect those of a commercial business
- retail display area
- a retail skin care range
- hand washing facilities:
  - basin
  - hot and cold running water
  - liquid soap
  - single use towels or hand dryer
- relevant workplace documentation:
  - product information for defined range listing ingredients, formulations, labelling and guidelines for use
  - product price lists
  - manufacturer safety data sheets for skin care products
- workplace policy and procedures relevant to:
  - selling, displaying and demonstrating products

- health and hygiene
- cleaning and environmental protection practices.

Assessment must ensure use of beauty products from a comprehensive professional range for at least one of the following:

- nail care
- make-up
- skin care.

Assessment activities that allow the individual to:

- provide advice within commercially realistic speed, timing and productivity
- demonstrate competency in an environment reflective of real work situations
- manage tasks and contingencies in the context of the job role.

Assessors must satisfy the Standards for Registered Training Organisations' requirements for assessors and:

- hold a qualification as a beautician or beauty therapist
- have worked as a beautician for at least three years where they have applied the skills and knowledge of this unit of competency.

## Links

Companion Volume implementation guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=255d312b-db07-48f2-b6d6-1b0b06c42898>