PSPPCM021 Coordinate strategic procurement

Release: 1

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Modification History

Release	Comments
1	This unit was released in PSP Public Sector Training Package release 1.0 and meets the Standards for Training Packages. This unit supersedes and is equivalent to PSPPROC605B Coordinate strategic procurement. • Unit code updated • Content and formatting updated to comply with new standards • All PC transitioned from passive to active voice

Application

This unit describes the skills required to analyse, influence and develop markets and implement activities for highly complex, innovative and often long-term strategic procurement within established guidelines, policies and procedures.

Strategic procurement is high risk, often involving political elements. The unit includes undertaking market analysis, influencing and developing markets, and implementing strategic procurement activities.

This unit applies to those working in roles involving procurement of goods or services essential to the operation of their organisation.

The skills and knowledge described in this unit must be applied within the legislative, regulatory and policy environment in which they are carried out. Organisational policies and procedures must be consulted and adhered to.

Those undertaking this unit would work autonomously with management responsibilities, while performing complex tasks in familiar contexts.

No licensing, legislative or certification requirements apply to unit at the time of publication.

Competency Field

Procurement

Elements and Performance Criteria

ELEMENTS	PERFORMANCE CRITERIA
Elements describe the essential outcomes	Performance criteria describe the performance needed to demonstrate achievement of the element. Where bold italicised text is used, further information is detailed in the range of conditions section.
1. Undertake market analysis	1.1 Identify organisation's strategic procurement requirements and commercial and policy factors impacting procurement. 1.2 Research the extent to which a competitive market exists to meet the organisation's needs. 1.3 Identify the number of suppliers, their market share and the degree and type of competition between suppliers. 1.4 Analyse the nature, quality and maturity of the supply chain. 1.5 Identify and analyse environmental, sustainability and corporate social responsibility factors affecting the supply market. 1.6 Engage expert assistance, as necessary, to assist with market analysis.
2. Influence and develop markets	2.1 Identify and analyse supply markets and strategic industries to ascertain emerging and predicted trends. 2.2 Analyse supply markets and strategic industries, including capabilities, limitations, financial standing and past performance of existing and potential suppliers. 2.3 Use market development strategies to develop and influence market capability, within probity boundaries. 2.4 Identify implications of procurement threats and opportunities imposed by supply markets and communicate to stakeholders.
3. Implement strategic procurement activities	3.1 Determine procurement methodologies according to organisation's strategic procurement plan. 3.2 Design requirements to deliver business outcomes and provide value for money, including whole-of-life considerations. 3.3 Effect methodologies by constraints, complexity and importance of procurement requirement and the marketplace. 3.4 Determine procurement activities and form teams to manage strategic procurement activities. 3.5 Determine performance measures to suit the range of procurement activities. 3.6 Analyse performance against measures, and implement methods that continuously improve procurement performance.

Foundation Skills

Foundation skills are embedded within the elements and performance criteria of this unit.

Unit Mapping Information

This unit supersedes and is equivalent to PSPPROC605B Coordinate strategic procurement.

Links

Companion Volume implementation guides are found in VETNet - https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=bebbece7-ff48-4d2c-8876-405679019623

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