



Australian Government

PSPGEN150 Establish and maintain strategic networks

Release: 1

PSPGEN150 Establish and maintain strategic networks

Modification History

Supersedes and is equivalent to PSPGEN067 Establish and maintain strategic networks.

Application

This unit describes the performance outcomes, skills and knowledge required to establish, expand and use strategic networks.

This unit applies to those working in generalist and specialist roles within the public sector. Those undertaking this unit work independently, seeking advice as required. They perform complex tasks in familiar and unfamiliar contexts.

The skills in this unit must be applied in accordance with Commonwealth and State or Territory legislation, Australian standards and industry codes of practice.

No occupational licensing, certification or specific legislative requirements apply to this unit at the time of publication.

Pre-requisite Unit

Nil

Competency Field

General

Elements and Performance Criteria

ELEMENTS

Elements describe the essential outcomes

1. Identify features of required strategic networks.

PERFORMANCE CRITERIA

Performance criteria describe the performance needed to demonstrate achievement of the element.

- 1.1. Identify strategic value and likely outcomes of participating in networks.
- 1.2. Research and assess benefits of existing networks.
- 1.3. Identify key stakeholders and their needs, expectations and roles.

2. Identify and establish network links with key stakeholders.
 - 2.1. Identify existing network links between key stakeholders.
 - 2.2. Identify and initiate strategies to maintain or expand existing network links.
 - 2.3. Establish and use new network links between self and key internal and external stakeholders.
 - 2.4. Develop and maintain strong working relationships among network members.
3. Build strategic relationships.
 - 3.1. Establish effective communication channels to exchange strategic information for mutual benefit of network members.
 - 3.2. Interact and consult with key stakeholders to anticipate developments that may impact on the organisation and require a strategic approach to dealing with them.
 - 3.3. Identify and address misunderstandings and conflict situations.
 - 3.4. Seek and act upon opportunities to improve communication processes and achieve mutually beneficial outcomes.

Foundation Skills

Foundation skills essential to performance in this unit, but not explicit in the performance criteria are listed here, along with a brief context statement.

SKILLS	DESCRIPTION
Reading skills to:	interpret and apply organisational policies and procedures relating to networking conduct and protocols, including conflict of interest and reputational issues.
Oral communication skills to:	adapt personal communication style to build trust and positive working relationships with stakeholders with varying needs and interests.

Unit Mapping Information

Supersedes and is equivalent to PSPGEN067 Establish and maintain strategic networks.

Links

Companion Volume implementation guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=bebbece7-ff48-4d2c-8876-405679019623>

