MTM70111 Graduate Certificate in Agribusiness

Release: 3

MTM70111 Vocational Graduate Certificate in Agribusiness

Modification History

Release	TP Version	Comments
3	MTM11v4	Updated equivalent imported unit *MSACMG706A Build relationships between teams in a manufacturing environment* to *MSS407006A Build relationships between teams in an operations environment*
2	MTM11v3	Updated equivalent imported unit *MSACMG701A Prepare for and implement change* to *MSS407001A Prepare for and implement change*
1	MTM11v1	Initial release

Description

This qualification provides a general vocational outcome in agribusiness. It reflects the role of individuals who apply substantial specialised knowledge and skills to the managerial role in an organisation or business area. In these roles they make significant high-level independent judgements in major planning, research, design, operational, compliance and management functions within highly varied or specialised agribusiness contexts.

The agrifood industry strongly affirms that training and assessment leading to recognition of skills must be undertaken in a real or very closely simulated workplace environment and this qualification requires all units of competency to be delivered in this context.

Job roles

Occupational titles may include:

- senior manager
- export/marketing manager
- research and development manager
- processing systems manager
- compliance and systems manager.
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Pathways Information

Pathways into the qualification

Candidates may enter the qualification through a number of entry points which demonstrate their potential to undertake study at graduate level, including:

- an Advanced Diploma or Diploma qualification relevant to an agrifood industry
- relevant extensive vocational experience in middle management in an agrifood industry at a skill level commensurate with the AQF level VI attributes and criteria
- higher education qualification (e.g. Bachelor Degree), with relevant vocational experience in an agrifood industry.

This qualification is suited to Australian Apprenticeship pathways

Pathways from the qualification

After achieving this qualification, candidates may undertake:

- a Graduate Diploma of Agribusiness
- a post-graduate qualification.
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Licensing/Regulatory Information

Licensing, **legislative**, **regulatory or certification considerations**

Units of competency in this qualification do not require a licence or certification.

Entry Requirements

Not Applicable

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Employability Skills Summary

EMPLOYABILITY SKILLS QUALIFICATION SUMMARY	
Industry/enterprise requirements for this qualification include:	
Employability Skill	**Industry/enterprise requirements for this qualification include**:
Communication	• interacting and negotiating in a range of cross-cultural contexts in relation to the business of the enterprise • developing collaborative relationships and cultivating new and existing partnerships • consulting with stakeholders to question, clarify issues, seek opinions and elicit feedback • developing plain English written text which deals with complex issues and concepts
Teamwork	• leading a team, workgroup or unit and being aware of employee needs and requirements • building trust, confidence, respect and cooperation within and between teams • leading and motivating a team in establishing productive networks, partnerships and other relationships • creating a collective responsibility for innovation and changes in practice to respond to new technology, market needs or other business factors
Problem solving	• identifying, collecting, analysing and interpreting data using a variety of research and data collection methods • analysing business data using data analysis and decision-making techniques to produce information for the business • undertaking risk assessment, reviewing feedback and planning improvement to business operations • working with teams with diverse emotional and multiple intelligences and thinking skills • systematically evaluating strategic inputs, processes and outputs of the business • developing strategies to implement new procedures and technology within the business
Initiative and enterprise	• influencing and shaping strategic thinking and inspiring others through a shared vision • promoting innovation and entrepreneurial thinking • seeking and developing new business opportunities • applying new procedures and technology to improve business performance
Planning and organising	• applying advanced project management techniques, including quality management and risk management

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EMPLOYABILITY SKILLS QUALIFICATION SUMMARY	
	• preparing and lodging reports in accordance with organisational and business requirements • setting business targets and identifying resource requirements • establishing information management systems, and business policies and procedures • developing and implementing business strategies • reviewing business performance
Self-management	• developing and substantiating own views and ideas • providing leadership in OH&S practice, ethical standards, legislative requirements and governance • reviewing own personal and professional competence against personal development objectives • supporting and using participative arrangements aimed at establishing trust
Learning	• reflecting upon and evaluating personal leadership style, and personal and professional competence • identifying and applying multiple perspectives and interpretations, and appropriate protocols and language in culturally diverse contexts • contributing to the learning of others in the organisation
Technology	• analysing and implementing technological and system requirements • applying foundation skills in using standard desktop applications • reviewing and implementing improved electronic business systems and networks within the organisation • using technology, including the internet, to access current legislative and regulatory requirements, codes of practice and industry guidelines • applying business management and project management software and tools • using communication and information technology to record, monitor and analyse data • conducting online research to obtain information about market opportunities

Packaging Rules

Packaging Rules
Complete four elective units of competency, made up of:

- three units of competency from Group A (business leadership stream)
- one unit of competency from either Group A, not previously selected, or Group B (technical stream), or from a relevant Vocational Graduate Certificate or Diploma from this Training Package or any other Training Package or accredited course. The selected unit must not duplicate units already contained within the qualification.

Qualification structure

Group A Elective Units: **Business leadership stream**			
MTMBUS701A	Manage financial performance	BSBDES701A	Research and apply design theory
MTMBUS702A	Provide strategic leadership	MSS407001A	Prepare for and implement change
MTMBUS703A	Communicate and negotiate in a culturally diverse context	MSS407006A	Build relationships between teams in an operations environment
MTMBUS704A	Develop and enhance collaborative partnerships and relationships	NWP704A	Lead a project development
Group B Elective Units: **Technical stream**			
MTMBUS705A	Develop and manage international business operations	MTMPSR606A	Assess and purchase livestock
MTMBUS706A	Commercialise research and technology product/idea	NWP706A	Review and evaluate water and wastewater sustainability objectives
BSBCOM601B	Research compliance requirements and issues	NWP707A	Analyse and review water treatment plant technology