



Australian Government

**Assessment Requirements for MSS405017
Develop business plans in an organisation
implementing competitive systems and
practices**

Release: 1

Assessment Requirements for MSS405017 Develop business plans in an organisation implementing competitive systems and practices

Modification History

Release 1. Unit code changed. Application changed. Performance Criteria changed. Foundation Skills populated. Range of Conditions removed. Assessment Requirements changed. Workplace outcome changed. Supersedes and is not equivalent to MSS405004 Develop business plan in an organisation implementing competitive systems and practices.

Performance Evidence

There must be evidence the candidate has completed the tasks outlined in the elements and performance criteria of this unit, and demonstrated the ability to:

- develop at least one business plan for an organisation, department, section or equivalent in line with the organisation's strategic plan

Knowledge Evidence

There must be evidence the candidate has knowledge of:

- techniques and purposes of developing business plans
- organisation's competitive systems and practices approach and strategic plans
- parameters for business plans, including scope, period and risk
- strategies to meet objectives
- relationship between business plans and competitive systems and practices
- value streams
- likely impacts of alternative strategies on the value stream
- key performance indicators (KPIs) and the characteristics of good (optimises the whole) and poor KPIs
- customer requirement stages where value stream actions may occur
- risk mitigation, including business, quality, sustainability and other risks
- underpinning values relevant to competitive systems and practices including:
 - respect for people
 - respect for process
 - transparency and culture of learning
 - creation of value and customer perceived value
 - empowered teams and devolved decision making and/or strategy deployment
 - go and see and/or go to the source decision making
- techniques to facilitate communications and agreement across levels and areas of the organisation
- types of structural, personal, cultural barriers that may affect engagement and participation

- techniques to address barriers and support engagement and participation.
-

Assessment Conditions

Skills must have been demonstrated in the workplace or in a simulated environment that reflects workplace conditions and contingencies. The following conditions must be met for this unit:

- use of suitable facilities, equipment and resources, including:
 - up-to-date information about the organisation's role in the value stream
 - organisational strategic plan
- modelling of industry operating conditions, including:
 - functioning competitive systems and practices environment.

Assessors must satisfy the NVR/AQTF mandatory competency requirements for assessors.

Links

Companion Volume Implementation Guides are found in VETNet --

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=5b04f318-804f-4dc0-9463-c3fb9a3fe998>