



**Australian Government**

**Department of Education, Employment and Workplace Relations**

# **LMT60507 Advanced Diploma of Advanced Diploma of Fashion and Textiles Merchandising**

**Revision Number: 2**

## **LMT60507 Advanced Diploma of Fashion and Textiles Merchandising**

### **Modification History**

Release 2 - imported units updated to current versions, outcomes equivalent.

### **Description**

#### **Job roles/employment outcomes**

The Advanced Diploma of Fashion and Textiles Merchandising is designed to cover high-level skills in fashion and textiles merchandising, marketing and product development processes and systems. These skills will be used in product and brand development and management roles.

#### **Application**

This qualification is typically used to develop skill and knowledge in the application of specialised skills within TCF supply chain enterprises.

### **Pathways Information**

#### **Pathways into the qualification**

Direct entry into this qualification requires completion of a total of forty-five (45) units according to the rules described below.

Credit may be granted towards this qualification by those who have completed LMT50607 Diploma of Fashion and Textiles Merchandising or achieved equivalent industry experience.

#### **Pathways from the qualification**

Further training pathways from this qualification include other relevant graduate certificate and further qualifications.

### **Licensing/Regulatory Information**

There are no specific licences that relate to this qualification. However, some units in this qualification may have licensing or regulatory requirements in some environments. Local regulations should be checked for details.

### **Entry Requirements**

Not applicable.

## Employability Skills Summary

### EMPLOYABILITY SKILLS QUALIFICATION SUMMARY

#### Employability Skills Summary - Advanced Diploma of Fashion and Textiles Merchandising

The following table contains a summary of the Employability Skills as identified by the fashion and textiles merchandising industries for this qualification. This table should be interpreted in conjunction with the detailed requirements of each unit of competency packaged in this qualification. The outcomes described here are broad industry requirements that reflect skill requirements for this level.

<b>Employability Skill</b>	<b>Industry/enterprise requirements for this qualification include:</b>
<b>Communication</b>	<ul style="list-style-type: none"> <li>• secure and maintain effective networks with industry professionals, clients and media</li> <li>• communicate with international textiles, clothing and footwear supply chains</li> <li>• use information and communication technology to interpret and analyse market and supply chain information and research new processes and products</li> <li>• calculate costs</li> <li>• use a range of communication and marketing tools to present concepts to a variety of audiences</li> <li>• negotiate contracts with national and international networks</li> <li>• complete documentation and maintain records</li> </ul>
<b>Teamwork</b>	<ul style="list-style-type: none"> <li>• network with clients, industry professionals, supply chain personnel and all levels of internal management</li> <li>• provide product information to others in the team</li> <li>• participate in sustainability improvements</li> </ul>
<b>Problem-solving</b>	<ul style="list-style-type: none"> <li>• interpret and evaluate market information for use in current and future practices</li> <li>• determine cost effective supply of materials and resources through the supply chain</li> <li>• analyse consumer behaviour to inform marketing processes and identify market opportunities</li> <li>• calculate cost estimates for fashion and textile products</li> <li>• design and implement a sales or marketing plan</li> <li>• map and establish supply chain processes</li> <li>• evaluate designs and identify opportunities for improvement</li> <li>• develop products and brands, including merchandising and marketing processes and systems</li> </ul>

<b>EMPLOYABILITY SKILLS QUALIFICATION SUMMARY</b>	
	<ul style="list-style-type: none"><li>• formulate strategic plans</li><li>• identify and act on environmental hazards</li></ul>

<b>EMPLOYABILITY SKILLS QUALIFICATION SUMMARY</b>	
<b>Initiative and enterprise</b>	<ul style="list-style-type: none"> <li>• secure new networks with industry professionals and clients</li> <li>• recognise market opportunities for the development of new products</li> <li>• implement new product development processes</li> <li>• develop continuous improvement of processes</li> <li>• implement sales and marketing plans</li> <li>• identify opportunities for improvement to environmental performance</li> </ul>
<b>Planning and organising</b>	<ul style="list-style-type: none"> <li>• undertake effective planning of own and others' work to achieve desired outcomes within agreed time-frames</li> <li>• schedule meetings and correspondences with networks</li> <li>• monitor quality processes and analyse outcomes</li> <li>• plan and implement contingency plans to respond to incidents and problems</li> <li>• coordinate quality assurance</li> <li>• coordinate people and processes to achieve desired goals</li> <li>• define roles and responsibilities of others</li> <li>• manage marketing process according to marketing principles</li> </ul>
<b>Self-management</b>	<ul style="list-style-type: none"> <li>• manage work plans and priorities and define responsibilities</li> <li>• manage client and industry relationships and networks</li> <li>• manage data flows and record keeping</li> <li>• monitor own work against industry standards</li> <li>• assess marketing outcomes against strategic plans and goals</li> <li>• monitor resource use</li> </ul>
<b>Learning</b>	<ul style="list-style-type: none"> <li>• develop or adjust processes based on new information</li> <li>• conduct research to increase knowledge of industry practices and opportunities</li> <li>• develop skills in marketing practices</li> <li>• learn about sustainability developments relating to work practice</li> <li>• develop contacts and networks to support work activity</li> <li>• engage market research</li> </ul>
<b>Technology</b>	<ul style="list-style-type: none"> <li>• use information and communication technology efficiently to acquire, manage and share data and</li> </ul>

**EMPLOYABILITY SKILLS QUALIFICATION SUMMARY**

	maintain communication networks. • use computer-aided design technology efficiently to develop new products
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**Packaging Rules**

To be awarded the Advanced Diploma of Fashion and Textiles Merchandising, competency must be achieved in forty-five (45) units of competency.

- Seventeen (17) core units of competency
- Twenty-eight (28) elective units of competency as specified below.

If the Diploma of Fashion and Textiles Merchandising has been achieved, an additional ten (10) units are required to gain the Advanced Diploma qualification. All core units listed must be achieved. Any Advanced Diploma core units not achieved at the Diploma level must be completed as part of the additional ten (10) units required for the Advanced Diploma. Units that have been credited towards lower level qualifications must not be selected in the additional ten (10) unit requirement.

Note: Where prerequisite units apply, these have been noted, and must be considered in the total number of units.

**CORE UNITS**

Complete all seventeen (17) units from this list

Unit code	Unit title
BSBMKG402B	Analyse consumer behaviour for specific markets
LMTCL2003B	Identify fibres and fabrics
LMTFD4004B	Calculate cost estimates for fashion products
LMTFD4006B	Interact and network with fashion industry participants
LMTFD4017B	Source materials and resources for production of fashion design
LMTFD5010B	Develop and present concepts within specified guidelines
LMTGN2009B	Operate computing technology in a Textiles, Clothing and Footwear workplace
LMTGN4018A	Apply textile, clothing and footwear market supply systems

<b>Unit code</b>	<b>Unit title</b>
LMTGN4019A	Analyse textiles clothing and footwear merchandising and marketing principles
LMTGN5002B	Coordinate quality assurance for textiles, clothing and footwear products and services
LMTGN5003B	Work with international textiles, clothing and footwear supply chains
LMTGN5008A	Identify opportunities in the textiles, clothing and footwear market
LMTGN6001B	Develop and implement a sales or marketing plan
LMTGN6003B	Research and evaluate processes and products
LMTGN6006A	Map and establish textiles, clothing or footwear supply chain process
LMTTX2001B	Identify fibres, yarns and textile materials and their uses in textile production
MSAENV272B	Participate in environmentally sustainable work practices

### **ELECTIVE UNITS**

Select twenty-eight (28) units from Groups A, B, C, D and E as specified below.

- A minimum of ten (10) units must be selected from Group A
- A minimum of four (4) units must be selected from Group B
- A minimum of four (4) units must be selected from Group C
- A maximum of eight (8) units may be selected from Group E.

### **GROUP A**

<b>Unit code</b>	<b>Unit title</b>	<b>Prerequisites</b>
LMTCL3001B	Identify fabric performance and handling requirements	LMTCL2003B
LMTCL3009B	Develop patterns from a block using basic patternmaking principles	

<b>Unit code</b>	<b>Unit title</b>	<b>Prerequisites</b>
LMTDC2010A	Identify fabric and garment handling requirements	
LMTFD3004B	Draw a trade drawing for fashion design	
LMTFD4003B	Assist in preparation of preliminary design concepts	
LMTFD4005B	Communicate and sell design concepts	
LMTFD4012B	Develop product specifications for fashion design	LMTFD3004B
LMTFD4014B	Identify contemporary fashion influences and construction techniques	
LMTFD4018B	Use and apply sizing systems appropriate for fashion design	
LMTFD4020B	Use electronic fashion design tools	
LMTFD5004B	Develop marketing plans for fashion products	
LMTFD5006B	Evaluate fashion designs against set criteria	
LMTFD5007B	Analyse influences on contemporary fashion designs	LMTFD4014B
LMTFD5008B	Conduct fashion design purchasing	
LMTFD5009B	Cost design	LMTFD4004B



<b>Unit code</b>	<b>Unit title</b>	<b>Prerequisites</b>
	production	

<b>Unit code</b>	<b>Unit title</b>	<b>Prerequisites</b>
LMTFD5013B	Develop merchandising plans for fashion products	
LMTFD5018B	Understand and specify advanced construction processes	
LMTFD6006B	Develop a fashion range	
LMTFD6009B	Analyse fashion industry textiles to guide commercial development	
LMTGN2001B	Follow defined OH&S policies and procedures	
LMTGN5001B	Participate in production planning processes	
LMTGN5005A	Provide global operations support	
LMTGN6002B	Manage quality system and procedures	
LMTGN6004B	Negotiate and manage design production contracts	
LMTTD4006A	Source textile materials and resources	
LMTTD4007A	Analyse textile design influences	
LMTTD4008A	Present and promote textile design concepts	

<b>Unit code</b>	<b>Unit title</b>	<b>Prerequisites</b>
LMTTD4009A	Assist in the development of textile designs	
LMTTD4011A	Estimate costs for development of textile designs	
LMTTD5006A	Exhibit textile designs or products	
LMTTD5007A	Develop textile designs using computer based design programs	
LMTTD5008A	Develop textile designs and product specifications	
LMTTD5009A	Cost production of textile designs or products	
LMTTD6001A	Research commercial development of textiles	
LMTTD6002A	Apply electronic systems to textile design and production	LMTTD5007A
LMTTD6003A	Develop a textile product range	
LMTTX3001B	Identify quality and types of textile fibres, yarns and fabrics	LMTTX2001B
LMTTX4001A	Interpret and apply textile calculations and specifications	
LMTTX4003A	Perform routine textile testing and analyse results	LMTTX4001A LMTTX4002A

**GROUP B**

<b>Unit code</b>	<b>Unit title</b>	<b>Prerequisites</b>
LMTFD6006B	Develop a fashion range	
LMTFD6009B	Analyse fashion industry textiles to guide commercial development	
LMTGN6002B	Manage quality system and procedures	
LMTGN6004B	Negotiate and manage contracts to produce finished design products production contracts	
LMTTD6001A	Research commercial development of textiles	
LMTTD6002A	Apply electronic systems to textile design and production	LMTTD5007A
LMTTD6003A	Develop a textile product range	

**GROUP C**

<b>Unit code</b>	<b>Unit title</b>	<b>Prerequisites</b>
LMTFD5004B	Develop marketing plans for fashion products	
LMTFD5006B	Evaluate fashion designs against set criteria	
LMTFD5007B	Analyse influences on contemporary fashion designs	LMTFD4014B
LMTFD5008B	Conduct fashion design purchasing	

<b>Unit code</b>	<b>Unit title</b>	<b>Prerequisites</b>
LMTFD5009B	Cost design production	LMTFD4004B
LMTFD5013B	Develop merchandising plans for fashion products	
LMTFD5018B	Understand and specify advanced construction processes	
LMTGN5001B	Participate in production planning processes	
LMTGN5005A	Provide global operations support	
LMTTD5006A	Exhibit textile designs or products	
LMTTD5007A	Develop textile designs using computer based design programs	
LMTTD5008A	Develop textile designs and product specifications	
LMTTD5009A	Cost production of textile designs or products	

**GROUP D**

<b>Unit code</b>	<b>Unit title</b>	<b>Prerequisites</b>
BSBCUS401B	Coordinate implementation of customer service strategies	
BSBCUS402B	Address customer needs	
BSBFLM312C	Contribute to team effectiveness	
BSBINT301B	Apply knowledge of the international trade environment to	

<b>Unit code</b>	<b>Unit title</b>	<b>Prerequisites</b>
	complete work	

<b>Unit code</b>	<b>Unit title</b>	<b>Prerequisites</b>
BSBINT302B	Apply knowledge of legislation relevant to international trade to complete work	
BSBINT305B	Prepare business documents for the international trade of goods	
BSBINT306B	Apply knowledge of international finance and insurance to complete work requirements	
BSBINT405B	Apply knowledge of import and export international conventions, laws and finance	
BSBINT408B	Prepare business advice on the taxes and duties for international trade transactions	
BSBINT409B	Plan for international trade	
BSBMKG408B	Conduct market research	
BSBMKG413A	Promote products and services	
BSBMKG414A	Undertake marketing activities	
BSBMKG415A	Research international markets	
BSBMKG416A	Market goods and services internationally	

<b>Unit code</b>	<b>Unit title</b>	<b>Prerequisites</b>
BSBMKG507A	Interpret market trends and developments	
BSBMKG605B	Evaluate international marketing opportunities	
BSBMKG606B	Manage international marketing programs	
BSBMKG607B	Manage market research	
BSBMKG608A	Develop organisational marketing objectives	
BSBPMG403A	Apply cost management techniques	
BSBPMG407A	Apply risk management techniques	
BSBPUR401B	Plan purchasing	
BSBPUR402B	Negotiate contracts	
BSBREL401A	Establish networks	
BSBREL402A	Build client relationships and business networks	
BSBREL403A	Implement international client relationship strategies	
BSBRSK401A	Identify risk and apply risk management processes	
BSBWOR401A	Establish effective workplace	



<b>Unit code</b>	<b>Unit title</b>	<b>Prerequisites</b>
	relationships	

<b>Unit code</b>	<b>Unit title</b>	<b>Prerequisites</b>
LMTFD4003B	Assist in preparation of preliminary design concepts	
LMTFD4005B	Communicate and sell design concepts	
LMTFD4012B	Develop product specifications for fashion design	LMTFD3004B
LMTFD4014B	Identify contemporary fashion influences and construction techniques	
LMTFD4018B	Use and apply sizing systems appropriate for fashion design	
LMTFD4020B	Use electronic fashion design tools	
LMTTD4006A	Source textile materials and resources	
LMTTD4007A	Analyse textile design influences	
LMTTD4008A	Present and promote textile design concepts	
LMTTD4009A	Assist in the development of textile designs	
LMTTD4011A	Estimate costs for development of textile designs	
LMTTX4001A	Interpret and apply textile calculations and specifications	

<b>Unit code</b>	<b>Unit title</b>	<b>Prerequisites</b>
LMTTX4003A	Perform routine textile testing and analyse results	LMTTX4001A LMTTX4002A
MSS403010A	Facilitate change in an organisation implementing competitive systems and practices	
MSS405011A	Manage people relationships	
MSS405002A	Analyse and map a value stream	
MSS405003A	Manage a value stream	
MSS404052A	Apply statistics to operational processes	
MSS405021A	Develop a Just in Time system	
MSS405031A	Undertake value analysis of a product or process costs in terms of customer requirements	
MSS405075A	Facilitate the development of a new product	MSS404052A
MSAENV472B	Implement and monitor environmentally sustainable work practices	
SIRXMER004A	Manage merchandise and store presentation	
SIRXPRO002A	Implement product recalls	

## **GROUP E**

Other Fashion and Textiles Merchandising units that are available at Diploma (maximum 1) and Advanced Diploma (maximum 7).

Other TCF Training Package units that are available at Diploma (maximum 1) and Advanced Diploma (maximum 7).

Units from other endorsed Training Packages and accredited courses at Diploma (maximum 1) and Advanced Diploma (maximum 7).