



Australian Government

**Assessment Requirements for ICTTEN402
Estimate and quote for customer
telecommunications equipment installation**

Release: 1

Assessment Requirements for ICTTEN402 Estimate and quote for customer telecommunications equipment installation

Modification History

Release	Comments
Release 1	This version first released with ICT Information and Communications Technology Training Package Version 2.0.

Performance Evidence

Evidence of ability to:

- determine customer equipment requirements
- prepare detailed estimates, updated schematic drawings and specifications, including material and labour costs for telecommunications equipment installations
- negotiate with contractors on material availability and pricing for customer equipment installations
- complete detailed quotes for installations that allow for variations
- negotiate and confirm variations to quote and financial arrangements with customer.

Note: If a specific volume or frequency is not stated, then evidence must be provided at least once.

Knowledge Evidence

To complete the unit requirements safely and effectively, the individual must:

- describe features of customer telecommunications equipment
- outline legislation, codes of practice and other formal agreements that impact the work activity
- explain processes and techniques required to prepare plans, estimate and quote for installations
- describe specific work health and safety (WHS) issues that may impact a quotation for customer equipment installation
- outline typical issues and challenges that occur when negotiating with customers.

Assessment Conditions

Gather evidence to demonstrate consistent performance in conditions that are safe and replicate the workplace. Noise levels, production flow, interruptions and time variances should be typical of those experienced in the telecommunications networks engineering field of work and include access to:

- sites on which estimates and quotes may be conducted
- relevant databases, licensing requirements and other site- related documentation.

Assessors of this unit must satisfy the requirements for assessors in applicable vocational education and training legislation, frameworks and/or standards.

Links

Companion Volume implementation guides are found in VETNet - <https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=a53af4e4-b400-484e-b778-71c9e9d6aff2>