



**Australian Government**

# **CPPSS00075 Stock and station, station**

**Release 1**

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### **Modification History**

Release 1 This skill set first released with CPP Property Services Training Package Release 8.0.

### **Description**

This skill set describes the skills and knowledge required to market, sale and lease property, to establish vendor and buyer relationships, to manage tenancies, to transact in trust accounts, and to develop and maintain rural property market knowledge and intelligence.

### **Pathways Information**

This skill set provides credit towards CPP41419 Certificate IV in Real Estate Practice.

### **Licensing/Regulatory Information**

Not applicable.

### **Skill Set Requirements**

- CPPREP4101 Appraise property for sale or lease
- CPPREP4102 Market property
- CPPREP4103 Establish vendor relationships
- CPPREP4104 Establish buyer relationships
- CPPREP4105 Sell property
- CPPREP4123 Manage tenancy
- CPPREP4125 Transact in trust accounts
- CPPREP5311 Develop and maintain rural property market knowledge and intelligence

### **Target Group**

This skill set is required by individuals who seek accreditation to perform these activities in accordance with industry accreditation schemes.

### **Suggested words for Statement of Attainment**

These units of competency from the CPP Property Services Training Package meet the industry and regulatory requirements for an individual specialising in stock and station, station.

