



**Australian Government**

# **CPPSS00065 Residential property sales**

**Release 1**

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### **Modification History**

Release 1 This skill set first released with the CPP Property Services Training Package  
Release 8.0.

### **Description**

This skill set describes the skills and knowledge required to appraise, sell and lease residential property.

### **Pathways Information**

This skill set provides credit towards CPP41419 Certificate IV in Real Estate Practice.

### **Licensing/Regulatory Information**

Not applicable.

### **Skill Set Requirements**

- CPPREP4101 Appraise property for sale or lease
- CPPREP4102 Market property
- CPPREP4103 Establish vendor relationships
- CPPREP4104 Establish buyer relationships
- CPPREP4105 Sell property

### **Target Group**

This skill set is required by individuals who seek accreditation to perform these activities in accordance with industry accreditation schemes.

### **Suggested words for Statement of Attainment**

These units of competency from the CPP Property Services Training Package meet industry and regulatory requirements for an individual specialising in residential property sales.