



Australian Government

CPPREP4301 Confirm and market livestock for sale

Release: 1

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Modification History

Release 1 This version first released with CPP Property Services Training Package Release 8.0.

Supersedes and is not equivalent to CPPDSM4068A Prepare livestock for sale at saleyards and CPPDSM4075A Select livestock for sale.

Merged to reduce duplication. Updated to the Standards for Training Packages.

Application

This unit specifies the skills and knowledge required to confirm and market livestock for sale.

It includes confirming livestock characteristics, ownership and preferred method of sale, identifying potential buyers, preparing promotional material for livestock and arranging delivery of livestock for sale.

The unit applies to people currently working in or seeking to work in the real estate stock and station sector.

State or territory licensing requirements may apply to this unit.

Pre-requisite Unit

Nil

Unit Sector

Real estate

Elements and Performance Criteria

Elements describe the essential outcomes.

Performance criteria describe the performance needed to demonstrate achievement of the element.

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|---|---|-----|---|
| 1 | Confirm vendor requirements for livestock sale. | 1.1 | Confirm livestock ownership and method of sale. |
| | | 1.2 | Document type, condition and characteristics of livestock. |
| | | 1.3 | Discuss market conditions and impact on price. |
| | | 1.4 | Complete sales documentation according to legislative requirements. |

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| 2 | Prepare for agreed method of sale. | 2.1 | Prepare description of livestock. |
| | | 2.2 | Prepare promotional material for livestock, according to agreed method of sale. |
| | | 2.3 | Identify and document potential buyers. |
| | | 2.4 | Organise sale date and location. |
| | | 2.5 | Organise opportunities for inspection of livestock. |
| | | 2.6 | Identify risk and risk controls for sale of livestock. |
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| 3 | Arrange delivery of livestock for sale. | 3.1 | Confirm and document transport requirements according to agreed method of sale. |
| | | 3.2 | Arrange delivery of livestock according to seller instructions. |
| | | 3.3 | Prepare documentation associated with delivery of livestock according to legislative requirements. |

Foundation Skills

Foundation skills essential to performance are explicit in the performance criteria of this unit of competency.

Unit Mapping Information

No equivalent unit.

Supersedes but is not equivalent to:

- CPPDSM4068A Prepare livestock for sale at saleyards
- CPPDSM4075A Select livestock for sale.

Links

Companion volumes to this training package are available at the VETNet website - <https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=6f3f9672-30e8-4835-b348-205dfcf13d9b>