



**Australian Government**

# **Assessment Requirements for BSBPMG624 Engage in collaborative alliances**

**Release: 1**

## Assessment Requirements for BSBPMG624 Engage in collaborative alliances

### Modification History

Release	Comments
Release 1	This version first released with BSB Business Services Training Package Version 3.0.

### Performance Evidence

Evidence of the ability to:

- adopt appropriate communication and networking skills to assist in engaging potential collaborators
- employ environment scanning techniques to identify opportunities for collaboration that are aligned to desired program outcomes
- conduct negotiations to devise and agree collaboration arrangements
- conduct review of formal agreements
- conduct assessment of effectiveness of collaborative relationships.

Note: If a specific volume or frequency is not stated, then evidence must be provided at least once.

### Knowledge Evidence

The candidate must be able to demonstrate the following knowledge to effectively complete the tasks outlined in the elements and performance criteria of this unit, and to manage tasks and reasonably foreseeable contingencies in the context of the work role:

- Key features of methods to maintain and sustain alliances
- Key features of several negotiating strategies
- Discuss summary profiles of collaborators
- Key features of several types and forms of collaboration agreements
- Key features of relevant organisational policies and procedures
- Key program and organisational objectives.

## Assessment Conditions

Assessment must be conducted in a safe environment where evidence gathered demonstrates consistent performance of typical activities experienced in the management and leadership – project management field of work and include:

- access to workplace documentation regarding collaborative alliances
- feedback from stakeholders, which reflects how collaborative alliances were managed for a program.

Assessors must satisfy the requirements for assessors in applicable vocational education and training legislation, frameworks and/or standards.

## Links

Companion Volume implementation guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=11ef6853-ceed-4ba7-9d87-4da407e23c10>