



Australian Government

Assessment Requirements for BSBLDR812 Develop and cultivate collaborative partnerships and relationships

Release: 1

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Modification History

Release	Comments
Release 1	This version first released with BSB Business Services Training Package Version 7.0.

Performance Evidence

The candidate must demonstrate the ability to complete the tasks outlined in the elements, performance criteria and foundation skills of this unit, including evidence of the ability to:

- develop and cultivate a collaborative partnership, including:
 - establishing partnership requirements in collaboration with partners according to regulatory, employment and organisational requirements
 - planning partnership activity and reporting systems to review results of partnership activity
 - developing collaborative approaches to enhance individual, team and organisational outcomes
 - analysing results of partnership activity and implementing improvements to partnership.

Knowledge Evidence

The candidate must be able to demonstrate knowledge to complete the tasks outlined in the elements, performance criteria and foundation skills of this unit, including knowledge of:

- legislative and regulatory requirements applicable to task
- risk management principles related to task requirements
- organisational and partner organisation's mission, purpose, values, objectives and strategies
- techniques that cultivate collaborative relationships and partnerships
- common data collection methods relevant to performance evidence
- communication techniques to foster partnership, conduct stakeholder consultations
- emotional intelligence and its relationship to individual and team effectiveness
- organisational transformation and the management of the stages of change.

Assessment Conditions

Skills in this unit must be demonstrated in a workplace or simulated environment where the conditions are typical of those in a working environment in this industry.

This includes access to:

- relevant legislation, regulations, standards and codes relevant to establishing partnerships
- workplace documents including business strategic plans, policies and procedures for partnership processes and activities.

Assessors of this unit must satisfy the requirements for assessors in applicable vocational education and training legislation, frameworks and/or standards.

Links

Companion Volume Implementation Guide is found on VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=11ef6853-ceed-4ba7-9d87-4da407e23c10>