



Australian Government

BSB41115 Certificate IV in International Trade

Release 3

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Modification History

Release	Comments
Release 3	This qualification first released with BSB Business Services Training Package Version 3.0. Version created to update codes and titles in unit list.
Release 2	This version released with BSB Business Services Training Package Version 2.0. Version created to update unit list.
Release 1	This version first released with BSB Business Services Training Package Version 1.0.

Qualification Description

This qualification is suitable for individuals employing well-developed international trade skills in a wide variety of contexts. Job roles could include export customer service coordinators, exporters, importers and trade coordinators.

They would be adept problem-solvers, could analyse a wide variety of information and may be responsible for the work of others. In most cases, they would report to a more senior international trade/business practitioner.

Licensing/Regulatory Information

No licensing, legislative or certification requirements apply to this qualification at the time of publication.

Entry Requirements

Nil

Packaging Rules

Total number of units = 10

This qualification has no core units.

10 elective units, of which:

- 4 elective units must be selected from the Group A units listed below
- 3 elective units must be selected from the Group B units listed below
- 3 elective units may be selected from the remaining Group A or Group B units listed below, or any currently endorsed Training Package or accredited course at the same qualification level.
- if not listed below, 1 unit may be selected from either a Certificate III or Diploma qualification from any currently endorsed Training Package or accredited course.

Elective units must be relevant to the work environment and the qualification, maintain the integrity of the AQF alignment and contribute to a valid, industry-supported vocational outcome.

Elective Units

Group A units

BSBCOM405 Promote compliance with legislation

BSBINT401 Research international business opportunities

BSBINT405 Apply knowledge of import and export international conventions, laws and finance

BSBINT407 Prepare business advice on export Free on Board Value

BSBINT408 Prepare business advice on the taxes and duties for international trade transactions

BSBINT409 Plan for international trade

BSBMKG415 Research international markets

BSBMKG416 Market goods and services internationally

BSBREL403 Implement international client relationship strategies

Group B units

BSBADM409 Coordinate business resources

BSBCMM401 Make a presentation

BSBCUS401 Coordinate implementation of customer service strategies

BSBCUS402 Address customer needs

BSBCUS403 Implement customer service standards

BSBFIA412 Report on financial activity

BSBINM401 Implement workplace information system

BSBITS411 Maintain and implement digital technology

BSBITU401 Design and develop complex text documents

BSBLDR402 Lead effective workplace relationships

BSBLDR403 Lead team effectiveness

BSBLED401 Develop teams and individuals

BSBMGT401 Show leadership in the workplace

BSBMGT402 Implement operational plan

BSBMGT403 Implement continuous improvement

BSBMGT404 Lead and facilitate off-site staff

BSBMKG413 Promote products and services

BSBMKG414 Undertake marketing activities

BSBREL401 Establish networks

BSBRES411 Analyse and present research information

BSBRSK401 Identify risk and apply risk management processes

BSBSUS401 Implement and monitor environmentally sustainable work practices

BSBWHS401 Implement and monitor WHS policies, procedures and programs to meet legislative requirements

BSBWRT401 Write complex documents

Qualification Mapping Information

Code and title current version	Code and title previous version	Comments	Equivalence status
BSB41115 Certificate IV in International Trade Release 3	BSB41115 Certificate IV in International Trade Release 2	Updated codes and titles in unit list	Equivalent qualification

Links

Companion Volume implementation guides are found in VETNet -
<https://vetnet.education.gov.au/Pages/TrainingDocs.aspx?q=11ef6853-ceed-4ba7-9d87-4da407e23c10>