



Australian Government

Department of Education, Employment and Workplace Relations

AHC40710 Certificate IV in Retail Nursery

Release 2

AHC40710 Certificate IV in Retail Nursery

Modification History

Release	TP Version	Comments
2	AHC10v4	Equivalent imported Units updated Replaced AHCIRG403A Determine seasonal irrigation scheduling tasks with AHCIRG408A Schedule irrigations - Units have equivalent outcome
1	AHC10	Initial release

Description

This qualification allows individuals to develop post-trade skills and knowledge to become specialists within the retail nursery industry. The nursery industry expects this qualification to be achieved to meet job outcomes at this level.

Pathways Information

Qualification pathways

Pathways into the qualification

This qualification may be accessed by direct entry.

Pathways from the qualification

Further training pathways from this qualification include, but are not limited to, Diploma of Retail Nursery Management or Diploma of Production Nursery Management.

Australian Apprenticeships

This qualification is suitable for an Australian Apprenticeship.

Job roles

Job roles and titles vary across different industry sectors. Possible job titles relevant to this qualification include:

Retail nursery sales team leader

Licensing/Regulatory Information

Not Applicable

Entry Requirements

Entry requirements

There are no entry requirements for this qualification.

Employability Skills Summary

EMPLOYABILITY SKILLS QUALIFICATION SUMMARY	
Employability Skill	Industry/enterprise requirements for this qualification include:
Communication	<ul style="list-style-type: none"> • Listening and understanding • Speaking clearly and directly • Reading and interpreting workplace related documentation • Applying numeracy skills to workplace requirements
Teamwork	<ul style="list-style-type: none"> • Working as an individual and a team member • Working with diverse individuals and groups • Applying knowledge of own role as a part of a team
Problem-solving	<ul style="list-style-type: none"> • Developing practical and creative solutions to workplace problems • Showing interdependence and initiative in identifying problems • Solving problems individually or in teams
Initiative and enterprise	<ul style="list-style-type: none"> • Adapting to new situations • Being creative in response to workplace challenges • Identifying opportunities that might not be obvious to others
Planning and organising	<ul style="list-style-type: none"> • Collecting analysing and organising information • Being appropriately resourceful
Self-management	<ul style="list-style-type: none"> • Monitoring and evaluating own performance • Taking responsibility at the appropriate level
Learning	<ul style="list-style-type: none"> • Being open to learning, new ideas and techniques • Learning in a range of settings including informal learning
Technology	<ul style="list-style-type: none"> • Using technology and related workplace equipment • Using basic technology skills • Applying OHS knowledge when using technology

Packaging Rules

Packaging Rules

Completion of 12 units made up of six (6) core units and six (6) elective units.

ELECTIVE UNITS

- a minimum of three (3) units must come from the elective units list
- a maximum of three (3) units may be selected from the elective units or from units aligned to Certificate III, IV or Diploma in AHC10 or from any other currently endorsed training package or accredited course. Selected units must be relevant to job outcomes in the nursery industry.

CORE UNITS

Occupational health and safety

Unit code	Unit title
AHCOHS401A	Maintain Occupational Health and Safety (OHS) processes

Plants

Unit code	Unit title
AHPCPM401A	Recommend plants and cultural practices

Parks and gardens

Unit code	Unit title
AHCPGD401A	Design plant displays

Merchandising and sales

Unit code	Unit title
AHCMER401A	Coordinate customer service and networking activities
SIRXINV002A	Maintain and order stock

Work

Unit code	Unit title
AHCWRK403A	Supervise work routines and staff performance

ELECTIVE UNITS

Business

Unit code	Unit title
AHCBUS403A	Support and review business structures and relationships
AHCBUS404A	Operate within a budget framework
AHCBUS405A	Participate in an e-business supply chain
AHCBUS507A	Monitor and review business performance
BSBFIA402A	Report on financial activity
BSBHRM402A	Recruit, select and induct staff
BSBSMB406A	Manage small business finances
BSBWOR402A	Promote team effectiveness

Chemicals

Unit code	Unit title
AHCCHM401A	Minimise risks in the use of chemicals
AHCCHM402A	Plan and implement a chemical use program

Irrigation

Unit code	Unit title
AHCIRG401A	Acquire resources for irrigation installation and construction
AHCIRG408A	Schedule irrigations

Machinery and equipment

Unit code	Unit title
AHCMOM402A	Supervise maintenance of property machinery and equipment

Merchandising and sales

Unit code	Unit title
BSBREL402A	Build client relationships and business networks
SIRXINV004A	Buy merchandise

SIRXMER303	Coordinate merchandise presentation
SIRXMER406	Monitor in-store visual merchandising display
SIRXMER004A	Manage merchandise and store presentation
SIRXMPR001A	Profile a retail market
SIRXRSK404	Control store security

Plants

Unit code	Unit title
AHCPCM402A	Develop a soil health and plant nutrition program

Work

Unit code	Unit title
AHCWRK313A	Implement and monitor environmentally sustainable work practices
AHCWRK401A	Implement and monitor quality assurance procedures
AHCWRK403A	Supervise work routines and staff performance
BSBRSK401A	Identify risk and apply risk management processes