



Australian Government

AHC31216 Certificate III in Retail Nursery

Release: 1

AHC31216 Certificate III in Retail Nursery

Modification History

Release	TP Version	Comment
1	AHCv1.0	Initial release

Qualification Description

This qualification provides a general vocational outcome for a retail nursery or garden centre sales assistant. The nursery industry expects this qualification to be achieved to meet job outcomes at this level.

No occupational licensing, legislative or certification requirements apply to this qualification at the time of publication.

Entry Requirements

There are no entry requirements for this qualification.

Packaging Rules

Total number of units = 15

- Core Units = 9
- Elective Units = 6

Core Units

Unit Code	Unit Title
AHCNSY301	Maintain nursery plants
AHCNSY302	Receive and dispatch nursery products
AHCNSY303	Install and maintain plant displays
AHCPCM302	Provide information on plants and their culture
AHCPCM303	Identify plant specimens
AHCPMG302	Control plant pests, diseases and disorders
AHCWHS301	Contribute to work health and safety processes
SIRXCEG001	Engage the customer
SIRRMER003	Coordinate visual merchandising activities

Elective Units

- Select 3 units from list below
- 3 units may be selected from this or any other endorsed Training Package or Accredited Course
- Selected units must be relevant to job outcomes in retail nursery work and must be chosen to ensure the integrity of the qualification outcome at AQF level 3

Unit Code	Unit Title
AHCCHM303	Prepare and apply chemicals
AHCCHM304	Transport and store chemicals
AHCMER301	Process customer complaints

AHCMER302	Provide advice on hardware products
AHCMER303	Sell products and services
BSBCUS301	Deliver and monitor a service to customers
BSBPRO301	Recommend products and services
BSBSLS402A	Identify sales prospects
SIRXADM002A	Coordinate retail office
SIRRINV002	Control stock
SIRXINV004A	Buy merchandise
SIRXMER201	Merchandise products
SIRRMER001	Produce visual merchandise displays
SIRXMER406	Monitor in-store visual merchandising display
SIRXRSK002	Maintain store security
SIRXPDK001	Advise on products and services
SIRXSLS303	Build relationships with customers
AHCNSY304	Deliver and promote sales of plants
AHCPMG301	Control weeds
AHCPCM301	Implement a plant nutrition program
AHCWRK303	Respond to emergencies
AHCWRK305	Coordinate work site activities
AHCWRK309	Apply environmentally sustainable work practices

Qualification Mapping Information

This qualification is equivalent to AHC31210 Certificate III in Retail Nursery.

Links

Companion Volume implementation guides are found in VETNet -
<https://vetnet.education.gov.au/Pages/TrainingDocs.aspx?q=c6399549-9c62-4a5e-bf1a-524b2322cf72>