Unit of competency details

BSBSLS404A - Secure prospect commitment

Summary

Releases:

Release	Status	Release date
1	Current	2010/07/05

Usage recommendation: **Deleted**

Mapping information

Mapping	Notes	Date
Deleted	Deleted from BSB07 Business Services Training Package	2015/03/25

Training packages that include this unit

Code	Title	Release
ICP10	Printing and Graphic Arts	1.0 - 2.1
CPC08	Construction, Plumbing and Services Training Package	6.0 - 9.8
AUR12	Automotive Industry Retail, Service and Repair Training Package	1.0
AUR05	Automotive Industry Retail, Service and Repair Training Package	3.0 - 4.0

Qualifications that include this unit

Code		Title	Release
ICP40610		Certificate IV in Printing and Graphic Arts (Management/Sales)	1 - 1
CPC40408		Certificate IV in Building and Construction (Sales)	1 - 3
AUR31012		Certificate III in Automotive Sales	1
AUR31005		Certificate III in Automotive Sales	1 - 2

Skill sets that include this unit

Code		Title	Release

Classifications

Scheme	Code	Name
ASCED Module/Unit of Competency Field of Education Identifier	080501	Sales

Classification history

Scheme	Code	Name	Start date	End date
ASCED Module/Unit of Competency Field of Education Identifier	080501	Sales	2008/07/25	