

# Qualification details



## FNS30615 - Certificate III in Insurance Broking

### Summary

Releases:	Release	Status	Release date
	2	Current	2015/04/22
	1	Replaced	2015/03/25

Usage recommendation: **Deleted**

Mapping:	Mapping	Notes	Date
	Deleted	Deleted from FNS Financial Services Training Package	2020/11/03
	Supersedes FNS30610 - Certificate III in Insurance Broking	Updated to meet Standards for Training Packages. Packaging rules updated  Elective units added to provide greater guidance and flexibility for industry	2015/03/25

### Training packages that include this qualification

Code	Title	Release
FNS	Financial Services Training Package	1.1 - 4.0

### Units of competency

Code	Title	Essential
BSBADM311	Maintain business resources	Elective
BSBCMM301	Process customer complaints	Elective
BSBCUE303	Conduct a telemarketing campaign	Elective
BSBCUE304	Provide sales solutions to customers	Elective
BSBCUE307	Work effectively in customer engagement	Elective
BSBCUE309	Develop product and service knowledge for customer engagement operation	Elective
BSBCUE404	Collect, analyse and record information	Core
BSBCUS301	Deliver and monitor a service to customers	Core
BSBFIA304	Maintain a general ledger	Elective
BSBFLM305	Support operational plan	Elective
BSBFLM309	Support continuous improvement systems and processes	Elective
BSBINN301	Promote innovation in a team environment	Elective
BSBITU304	Produce spreadsheets	Elective
BSBWOR301	Organise personal work priorities and development	Elective
BSBWRT301	Write simple documents	Elective
FNSASIC304	Provide Tier 2 general advice in general insurance	Elective
FNSASIC305	Provide Tier 2 personal advice in general insurance	Elective
FNSCUS401	Participate in negotiations	Elective
FNSIBK302	Provide general advice in general insurance broking products and services	Elective

Code		Title	Essential
FNSIBK402		Implement new or renewed insurance program for insurance broking clients	Core
FNSIBK403		Place client insurances with insurer and confirm insurance cover with clients	Core
FNSIBK404		Provide a claims service to an insurance broking client	Core
FNSINC301		Work effectively in the financial services industry	Core

## Classifications

Scheme	Code	Name
ANZSCO Identifier	552312	Insurance Consultant
ASCED Qualification/Course Field of Education Identifier	0811	Banking, Finance And Related Fields
Qualification/Course Level of Education Identifier	514	Certificate III
Taxonomy - Industry Sector	N/A	Insurance
Taxonomy - Occupation	N/A	Insurance Broking Clerk

## Classifications history

Scheme	Code	Name	Start date	End date
ANZSCO Identifier	552312	Insurance Consultant	2015/07/30	
ASCED Qualification/Course Field of Education Identifier	0811	Banking, Finance And Related Fields	2015/07/30	
Qualification/Course Level of Education Identifier	514	Certificate III	2015/03/25	