



**Australian Government**

**Assessment Requirements for BSBFRA503  
Manage establishment of new sites or  
regions**

**Release: 1**

# Assessment Requirements for BSBFRA503 Manage establishment of new sites or regions

## Modification History

| Release   | Comments   |
|-----------|--|
| Release 1 | This version first released with BSB Business Services Training Package Version 1.0. |

## Performance Evidence

Evidence of the ability to:

- establish and implement a plan for franchise expansion
- complete an agreement with franchisees
- provide advice and support to franchisees.

Note: If a specific volume or frequency is not stated, then evidence must be provided at least once.

## Knowledge Evidence

To complete the unit requirements safely and effectively, the individual must:

- identify legislation, codes of practice and national standards relating to work health and safety (WHS), and other areas specific to the franchise operation
- explain the fundamentals of the Franchising Code of Conduct and other franchise specific obligations:
  - as per franchise agreement
  - as per updates and amendments to the agreement over time.

## Assessment Conditions

Assessment must be conducted in a safe environment where evidence gathered demonstrates consistent performance of typical activities experienced in the management and leadership – franchising field of work. This includes access to:

- business documentation
- relevant legislation, regulations and codes of conduct
- feedback from franchisees
- office equipment and resources.

Assessors must satisfy NVR/AQTF assessor requirements.

## **Links**

Companion Volume implementation guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=11ef6853-ceed-4ba7-9d87-4da407e23c10>