



**Australian Government**

**Assessment Requirements for  
AMPMT804 Develop and enhance  
collaborative partnerships and relationships**

**Release: 1**

# Assessment Requirements for AMPMGT804 Develop and enhance collaborative partnerships and relationships

## Modification History

Release	TP Version	Comment
1	AMPv1.0	Initial release

## Performance Evidence

Candidates must be observed developing and enhancing collaborative partnerships and relationships with business, community and industry stakeholders. Evidence must demonstrate the candidate's consistency of performance over time.

Candidates must:

- use analysis and interpretation skills to:
  - evaluate organisational information management systems, policies and procedures
  - select and evaluate relevant information and documentation
  - identify any current and potential non-compliance
  - access and interpret organisation's standards and values
  - analyse records or notes of the evaluation process
  - analyse business, political, economic and organisational contexts influencing the nature and impact of partnership arrangements
  - make judgements relating to the success and deficiencies of existing arrangements
  - generate and evaluate ideas by analysing information and concepts at an abstract level
- use initiative and enterprise skills to initiate and establish collaborative partnerships and relationships
- used interpersonal and communication skills to negotiate, question, direct, listen and investigate, network and clarify issues
- use planning and organising skills to:
  - research and evaluate validation processes, and to determine and implement improvements
  - develop and establish agreed plans
  - use problem-solving skills to undertake risk assessment, review feedback and plan improvements
  - lead and motivate a team in establishing productive networks, partnerships and other relationships
- foster partnerships, conduct stakeholder consultation and use strategic and personally enhancing communication skills

- use accepted strategies and assess and analyse personal performance
- develop collaborative approaches to enhance individual, team and organisational outcomes
- initiate and implement external partnerships in accordance with relevant regulatory, employment and organisational requirements

## Knowledge Evidence

Candidates must demonstrate specialised and integrated technical and theoretical knowledge of:

- legislation relevant to business operation, especially in regard to workplace health and safety and environmental issues, Equal Employment Opportunity (EEO) and anti-discrimination, industrial relations, food safety and trade
- organisation mission, purpose and values
- organisation objectives, plans and strategies
- leadership techniques, including:
  - leadership styles
  - emotional intelligence and its relationship to individual and team effectiveness
  - organisational transformation and management of change
  - personal development planning methodologies
  - strategies to evaluate and analyse effectiveness of personal performance
- data collection methods
- external environment scanning relating to social, political, economic and technological developments
- models for effective consultation and collaboration within a partnership
- organisational design and building in response to changing market or customer conditions
- risk assessment and monitoring strategies
- strategies to evaluate and enhance effectiveness of partnership arrangements

## Assessment Conditions

Competency must be demonstrated through sustained performance over time, at an appropriate level of responsibility and authority under typical operating and production conditions for the enterprise.

Methods of assessment must include:

- a third-party referee report of sustained performance at appropriate level of authority and responsibility
- assignment focusing on understanding and application of principles and theory to workplace operations
- workplace projects focusing on company environment and conditions

Assessors must satisfy current standards for RTOs.

---

## Links

Companion Volume implementation guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=5e2e56b7-698f-4822-84bb-25adbb8443a7>