



Australian Government

Assessment Requirements for AHCNSY304 Deliver and promote sales of plants

Release: 1

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Modification History

Release	TP Version	Comment
1	AHCv1.0	Initial release

Performance Evidence

The candidate must be assessed on their ability to integrate and apply the performance requirements of this unit in a workplace setting. Performance must be demonstrated consistently over time and in a suitable range of contexts.

The candidate must provide evidence that they can:

- calculate orders, sales figures, ratios, proportions and application rates
- communicate with clients, work team members and supervisors
- coordinate own activities to deliver and maintain plant orders
- estimate treatment and product requirements, material sizes and quantities
- interpret and apply delivery schedules and marketing plans
- maintain mobile and remote displays and samples
- use reporting and work procedure documents

Knowledge Evidence

The candidate must demonstrate knowledge of:

- the principles and practices of delivering and promoting plants
 - botanical, common and trade names, growth habits, and presentation requirements for display of plants
 - industry labelling standards and methods
 - practical understanding of the range of plants available from the enterprise
 - standards and methods for the preparation and dispatch of promotional literature and lists for seasonal promotions
 - standards and methods of packaging, and delivery of plant orders, samples and displays

Assessment Conditions

Assessors must satisfy current standards for RTOs.

Links

Companion Volume implementation guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=c6399549-9c62-4a5e-bf1a-524b2322cf72>