



**Australian Government**

**Assessment Requirements for  
AHCMER401 Coordinate customer service  
and networking activities**

**Release: 1**

# Assessment Requirements for AHCMER401 Coordinate customer service and networking activities

## Modification History

Release	TP Version	Comment
1	AHCv1.0	Initial release

## Performance Evidence

The candidate must be assessed on their ability to integrate and apply the performance requirements of this unit in a workplace setting. Performance must be demonstrated consistently over time and in a suitable range of contexts.

The candidate must provide evidence that they can:

- access and apply customer service policies and procedures
- respond to customer feedback and complaints
- develop and use networks to source goods and services
- provide value for the customer in sourcing and supplying goods and services
- maintain records of customer feedback and interactions

## Knowledge Evidence

The candidate must demonstrate knowledge of:

- relevant legislation, codes and enterprise policies
  - the organisation's business structure, products and services
  - customer service systems/procedures including the continuous quality improvement framework, together with some knowledge of the customer population and how the system applies to delivering customer service to that customer population
  - the principles of customer service
  - the principles of effective communication in relation to listening, questioning and non-verbal communication
  - the individual's role in delivering customer service
  - techniques for dealing with customers with special needs
  - techniques for building relationships of trust and mutually acceptable outcomes
  - related organisations, agencies and networks
  - the principles and operations of networks
-

## **Assessment Conditions**

Competency is to be assessed in the workplace or simulated environment that accurately reflects performance in a real workplace setting.

Assessors must satisfy current standards for RTOs.

## **Links**

Companion Volume implementation guides are found in VETNet -

<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=c6399549-9c62-4a5e-bf1a-524b2322cf72>

---